

#### Nota Bene:

The Art Market analysis presented in this report is based on results of Fine Art auctions that occured between 1st January and 31st December 2018, listed by Artprice and Artron. For the purposes of this report, Fine Art means paintings, sculptures, drawings, photographs, prints, videos, installations, tapestries, but excludes antiques, anonymous cultural goods and furniture.

All the prices in this report indicate auction results — including buyer's premium. The \$\sign\$ sign refers to the US dollar and the \$\pm\$ sign refers to the Chinese yuan. The exchange rate used to convert AMMA sales results in China is an average annual rate.

Any reference to "Western Art" or "the West" refers to the global art market, minus China.

Chinese Art is divided into two main categories:

- "Chinese Painting and Calligraphy" indicates traditional Chinese art such as works in ink on a variety of substrates including Xuan paper, silk and fans. "Chinese calligraphy" is focused on lettering, words, poems and wishes, whereas "Chinese painting" represents landscapes, people, birds and flowers.
- "Oil painting and Contemporary art" indicates artworks created by Chinese artists who appropriated Western techniques and artistic media (oil painting, photography, sculpture, installation, drawing in pencil, gouache, watercolors, etc.) after an oil on canvas was presented in China for the first time in 1579.

Regarding the Western Art market, the following historical segmentation of "creative period" has been used:

- "Old Masters" refers to works by artists born before 1760
- "19th century" refers to works by artists born between 1760 and 1860
- "Modern art" refers to works by artists born between 1860 and 1920
- "Post-War art" refers to works by artists born between 1920 and 1945
- "Contemporary art" refers to works by artists born after 1945





## EDITORIAL BY THIERRY EHRMANN,

#### Founder and CEO of Artprice.com

Against the backdrop of ever-deepening globalisation, a global vision of the Art Market has become indispensable. In less than ten years, China has managed to impose itself as a global giant and is now challenging the West's domination of the market.

The merger of Artprice's and Artron's editorial teams allows us to analyse these two markets with all their specificities. Our alliance represents a key moment for the Art Market as it makes a long overdue expansion from its Euro-American history to include Greater Asia. Today, this new zone accounts for over a third of the global value of the Art Market, and could well dominate it within five to ten years.

From a financial perspective, the Asia-Pacific region is at the epicentre of the world's capital flows. However, it is also an extraordinarily rich area for Contemporary creation, today the Art Market's principal growth driver. The primary specificity of the Asian Art Market is an extraordinary capacity for blending different genres: in China, there are artists who mix traditional practices of painting and calligraphy with extremely original approaches, often using the very latest technical or electronic procedures.

In an increasingly undifferentiated world, art (whatever its final price) stands out for its intrinsic heterogeneity. Its market still has enormous growth potential precisely because it is the market for originality and uniqueness *par excellence*, in a world where everything can be reproduced.

The Art Market's principal motivation has always been to seek the exceptional and the rare. The quest for strong sensations is an inherent characteristic of its history and its market: by acquiring an artwork, the collector also acquires an extraordinary history.

Collectors are naturally on the lookout for the right work by the right artist at the right time and at the right price, but they are also looking for a story that they relates to. In spite of these 'search criteria', the Art Market posts a global average 30% to 35% unsold rate, a key indicator of the Market's health. The inescapable processes of selection – indispensable to the Market's refinement – are at the heart of the Museum Industry, the growth of which represents a genuine revolution in Art History.

Museums have in effect become the Temples of our 21st century: the number of visitors has multiplied by at least ten over the last 20 years. This represents an outstanding growth rate and it has been accompanied by the development of an *entertainment* market offering all manner of interactivity, derivatives, virtual visits, etc. In sum, with the museums, the galleries and the auction houses, art has become a vast domain for leisure, discovery, education and curiosity.





## FOREWORD BY WAN JIE

Founder and President of Artron Art Group, and founder of Art Market Monitor of Artron (AMMA)

2018 ushered in the start of a new era for Art Market Monitor of Artron (AMMA) and Artprice when, on 12 October, these two giants of the international art services industry further cemented their strategic partnership by signing a far-reaching cooperation agreement in France, and established the comprehensive cooperation.

Artron has served Chinese art market for over 25 years, the deepening collaboration between these two organizations will provide Chinese users with a comprehensive insight into the global art market, and will allow Western art professionals, enthusiasts and collectors to better understand and participate in the Chinese art market, through the creation of a more open, efficient and reliable platform.

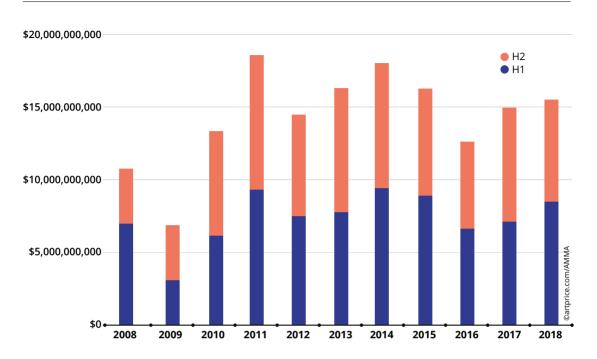
2018 saw the global economy endure its most turbulent year. This gloomy external environment has had an obvious impact on the art trade. However, collectors are still willing to spare no expense in the acquisition of rare, high-value items, as shown by the sale of Su Shi's Wood and Rock scroll by Christie's Hong Kong for \$62 million.

The modern and contemporary sector performed even more remarkably in 2018 – in addition to high-ticket items such as Zao Wou-Ki's *Juin-Octobre 1985*, which fetched over \$67 million at Sotheby's Hong Kong, turnover in the sector as a whole continued to rise steadily throughout the year.

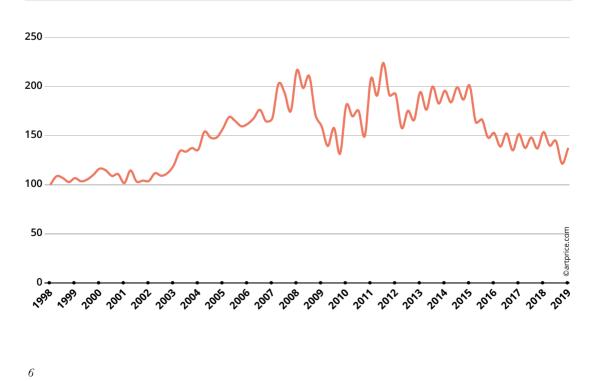
In the art consumption market, public desire for art is growing in everyday life. The boom in museum exhibitions, the debate around derivative works, and the rapid rise in online sales, all reflect an increasing public demand for cultural engagement, and this new demand for higher standards of living may become a new economic driver for the auction industry. At the same time, people's pursuit of art and love, in fact, is the inner spirit of the yearning for beauty. This appeal has never been weakened by the turbulence of the external environment, provides an eternal source of strength for art trading, and contains a huge market potential.

As we enter 2019 and the mixed feelings towards 2018 begin to fade, there is growing optimism that the new year will bring new opportunities and new progress. We firmly believe that all of the hard work being put in at art houses across China (and indeed the world) will bear fruit and that all of the care and attention being poured into the industry will form a solid bedrock from which we can grow. This gradual progress over time, just like the partnership between Artron and Artprice, will continuously surpass itself thanks to integrated resources, optimized data, upgraded internet technology and diversified business cooperation models. The end result? A new Silk Road connecting the art worlds and markets of East and West.

#### GLOBAL FINE ART AUCTION TURNOVER, BY SEMESTER



#### ARTPRICE GLOBAL PRICE INDEX





### **GENERAL SYNOPSIS**

The global Art Market has posted a third consecutive year of growth on the back of a record volume of transactions (539.000 lots sold), twice the volume recorded in 2000. In the West, buyers remained extremely confident throughout the first half of the year, but became a lot more selective as of the first sales after the summer recess.

## **Growth driven by the United States**

In 2018, global annual Fine Art auction turnover reached \$15.5 billion, up 4% vs. 2017 with the growth driven essentially by Western markets (+12%), and particularly by the American market which posted its best-ever total at \$5.9 billion (+18%). The UK (+12%), Italy (+17%) and Japan (+31%) also contributed to the growth, whereas the French secondary art market (-10%) was clearly lacking in the type of works that attract big money. The Chinese art market (-12%) continued the restructuring that started in 2015 with the country's auctioneers trying to shrink their unsold rates (54% in 2018 for the territory as a whole after 64% in 2017).

A veritable symbol of a market that is perfectly global, ultra dynamic and in excellent health, Pablo Picasso posted an exceptional performance in 2018 with 3,390 lots sold generating \$744.4 million. Some analysts admitted they were slightly disappointed by the \$115 million hammered for his *Fillette à la corbeille fleurie* in May in New York. In Japan his *Tête de femme en pleurs* (1939) set a historic record (for a Picasso sold in Japan) by fetching \$10.1 million (iART Tokyo, on 2 June 2018).

#### A flamboyant H1 2018

The sale of the Rockefeller Collection allowed Christie's to prolong the euphoria triggered by the records hammered for Jean-Michel Basquiat (\$110.5 million) and Léonard de Vinci (\$450 million) in 2017. In 2018, Modern artists attracted the top bids with two results above the \$100 million threshold.

However these extravagant results seem to have triggered questions about the way the high-end art market functions. The intense competition between the major auction houses is forcing them to take major risks with the guarantees they offer to secure their star lots. These risks can (and, in 2018, did) have a negative impact on their operating margins. Sotheby's share price dropped 10% after it announced its H1 2018 profits. In fact, despite a rise in turnover, the company's earnings fell 23%, a shortfall that Sotheby's blamed on its own guarantee strategy. Apparently, the sale of Modigliani's *Nu Couché (sur le côté gauche)* (1917-18) for \$157million – an all-time record for Sotheby's – was not the best financial operation of the year for the world's n°2 auction structure.

## TOP 15 AUCTION HOUSES BY FINE ART TURNOVER

| Rank | Auction house          | Turnover (\$) | Lots<br>sold |                       |
|------|------------------------|---------------|--------------|-----------------------|
| 1    | Christie's             | 4,998,867,473 | 16,082       |                       |
| 2    | Sotheby's              | 3,932,490,788 | 13,307       |                       |
| 3    | Poly Group             | 654,304,640   | 8,000        |                       |
| 4    | Phillips               | 653,829,059   | 4,450        |                       |
| 5    | China Guardian         | 606,226,161   | 10,323       |                       |
| 6    | Council                | 328,964,829   | 2,656        |                       |
| 7    | Rongbao                | 246,871,078   | 6,895        |                       |
| 8    | Bonhams                | 171,110,342   | 7,531        |                       |
| 9    | Hangu                  | 155,654,501   | 454          |                       |
| 10   | Xiling Yinshe          | 132,962,259   | 3,386        |                       |
| 11   | Holly                  | 118,142,000   | 1,319        | ¥                     |
| 12   | <b>Canton Treasure</b> | 103,393,032   | 2,798        | / AM                  |
| 13   | Seoul                  | 90,041,918    | 477          |                       |
| 14   | Hanhai                 | 80,175,039    | 5,366        | © artprice.com / AMMA |
| 15   | Artcurial              | 79,944,407    | 3,159        | © ar                  |

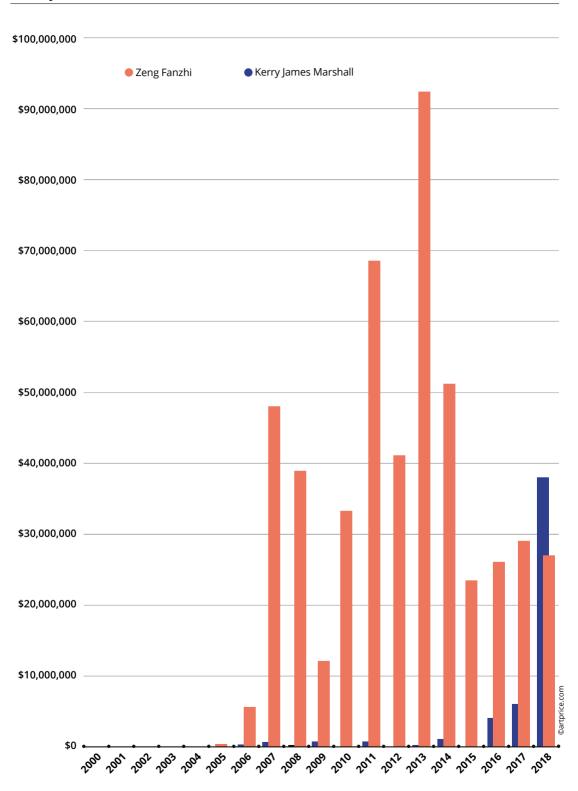
#### Greater selectivity in H2 2018

In the second half of 2018 there were fewer exceptional lots on offer in the West and the sales companies posted unusually high unsold rates on their high-end lots. Christie's prestige Contemporary & Post-War Art sales in New York on 15 and 16 November posted an overall unsold rate of 17%.

The Market's slowdown in the second half of the year (-7.4% in the West and -15.6% in China) was nevertheless counterbalanced by a number of new and highly symbolic records which proved that buyers have continued confidence in the Art Market, but have simply decided to focus on its very best offerings.

Jenny Saville's *Propped* (1992) on 5 October, and David Hockney's *Portrait of an artist* (1972) on 15

#### KERRY JAMES MARSHALL VS. ZENG FANZHI AUCTION TURNOVER





November set two new records for living artists (female and male). Indeed, throughout the second half, surprising results for artists like Edward Hopper, Willem de Kooning, Pierre Soulages, Cecily Brown (in New York), Franz Marc and Foujita (in London), Zao Wou-Ki and Su Shi (in Hong Kong) focused the market's spotlight on a number of different periods of Art History.

#### Price stabilisation

The immense success that has greeted several African-American artists was particularly visible during 2018, notably for the painter Kerry James Marshall (1955). On 16 May 2018, Sotheby's New York sold his painting *Past times* (1997) for \$21 million (vs. an estimate of \$8 – 12 million) to the music producer Puff Daddy. On 25 September, this success was confirmed by the sale of his drawing *Study for Past Times* (1997) for \$1.8 million. However,

on 15 November Marshall's *Knowledge and Wonder* (1995), a painting measuring nearly 7 metres and offered for sale by the Chicago Public Library, failed to find a buyer against an estimate of \$10 - 15 million at Christie's.

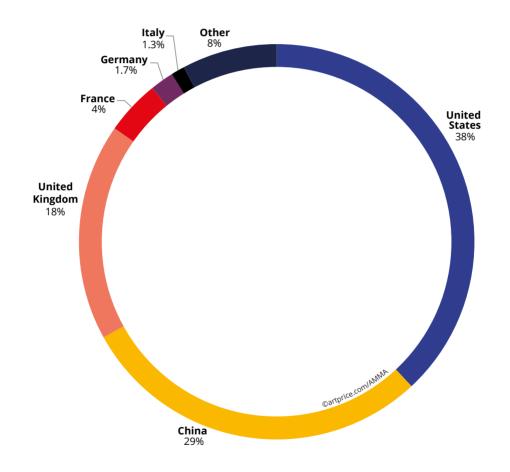
These results show that buyers are ready to raise the ante for exceptional works, but have no regrets allowing less emblematic works to pass them by.

The big discovery of 2017, Njideka Akunyili Crosby, also had a reassuring year. Her three paintings and one drawing that came onto the market (vs. 8 works in 2017) showed a supply continuity which in itself suggests that collectors are not expecting any price contraction. This is an ideal situation for this painter of Nigerian origin who saw the value of her works rocket after an exhibition at London's Victoria Miro gallery in October 2016.



▲
SU SHI (1037-1101)
Wood and rock

#### GEOGRAPHIC DISTRIBUTION OF THE 2018 FINE ART AUCTION TURNOVER





# FROM NEW YORK TO BEIJING

The top three national marketplaces of the global Art Market account for 85% global auction turnover, generated from 44% of the total global transactions. Nevertheless, in terms of nationalities, Artprice's Top 500 artists by annual auction turnover contains artists from 40 countries. Artworks are circulating and changing continents more than ever before, exposing, as they move, the mechanisms and stakes of the soft power competition between major nations.

## The Anglo-Saxon model versus the Chinese model

London and New York dominate the Western market conclusively, with each city accounting for 98% of its respective country's auction turnover. For the time, being London controls Europe's high-end market, but Manhattan is a stronger magnet for the best works on offer and for international demand. In 2017, Christie's London failed to

sell Francis Bacon's *Study of Red Pope* (1962) estimated \$130 million. The British capital, in excellent health last year, could well be affected by Brexit. The whole of Europe may have to find a new equilibrium or, possibly, be even more exposed to New York's domination.

In geographical terms, China (\$4.5 billion in turnover) has a more evenly spread art market, built around four major poles: Beijing (45%), Hong Kong (29%), Shanghai (7%) and Guangzhou (6.7%). This structure allows a highly complementary combination of the country's dense internal market with its highly active international market. The Anglo-Saxon giants Christie's, Sotheby's and Phillips have all managed to set up in Hong Kong, but the Chinese auction houses reign over the continent. Few Western galleries have settled there (Pace and Continua in Beijing, Perrotin in Shanghai), while many are content with one-off events, such as Art021 and West Bund Art in Shanghai.

In return, Chinese collectors actively participate in New York's and London's prestige sales and contribute to the Museum Industry just like the major Middle Eastern buyers. In 2018, however, Chinese bidders were relatively discreet in Western auction houses, possibly because of recent political tensions.

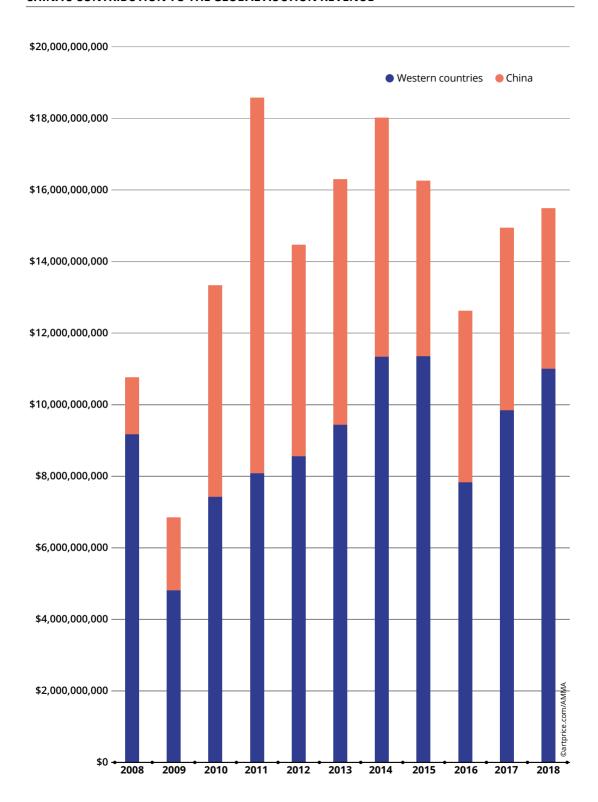
#### TOP 10 INTERNATIONAL ARTISTS (SELECTION)

| <sup>놎</sup>         |         |            | M     | arket shar | es     |
|----------------------|---------|------------|-------|------------|--------|
| Rank                 | Artist  | Total (\$) | China | USA        | Europe |
| 1 Roy LICHTE         | NSTEIN  | 66,455,586 | 11%   | 69%        | 19%    |
| 2 George CON         | NDO     | 63,330,085 | 12%   | 56%        | 31%    |
| 3 KAWS               |         | 34,061,302 | 26%   | 45%        | 22%    |
| 4 Roy LICHTE         | NSTEIN  | 32,480,908 | 19%   | 42%        | 39%    |
| 5 <b>Tsuguharu</b> l | FOUJITA | 31,738,628 | 23%   | 10%        | 44%    |
| 6 Takashi MU         | RAKAMI  | 31,301,739 | 49%   | 32%        | 13%    |
| 7 Louise BOU         | RGEOIS  | 24,616,761 | 50%   | 19%        | 31%    |
| 8 Jonas WOO          | D       | 13,158,477 | 20%   | 58%        | 22%    |
| 9 Anish KAPC         | OOR     | 12,095,316 | 22%   | 24%        | 46%    |
| 10 Sean SCULL        | Y       | 11,206,059 | 14%   | 37%        | 48%    |





#### CHINA'S CONTRIBUTION TO THE GLOBAL AUCTION REVENUE





#### The appeal of New York

With the exception of the Old Masters market (centered on London), the best of Western Art History, from 19th century art to Contemporary creation, now changes hands in Manhattan. New York has proven it is more than ever the primary market hub for masterpieces by Monet, Corot, Van Gogh, Matisse, etc. In 2018 New York hammered the year's top nine auctions results.

New York's domination is based on its position as the international capital of the Art Market, but also on its internal network of collectors, galleries, museums, etc. Since the end of the Second World War, America has managed to place its artists at the centre of Art History, notably via Abstract Expressionism and Pop Art. Today, many of the most ambitious young artists from America, Europe, Africa and Asia are revealed in New York auction rooms.

#### **Artists without frontiers**

Few artists experience global success. But international recognition is one of the best indicators of their place and their importance in Art History. Monet, Picasso and Basquiat enjoy this type of world recognition. However, today, a growing number of Contemporary artists are also generating strong results in many different countries simultaneously. Having established demand for their works in New York and London, they enter the Asian market (via Hong Kong, of course, and sometimes via Seoul).

Illustrating this new dynamic, the best-ever auction result for a work by Louise Bourgeois was hammered on 1 October last year in Hong Kong for her *Quarantania*, a 2-metre bronze statue, acquired for \$8.6 million.

Even more impressively, the street artist Kaws enjoys a global reputation which has driven an extraordinary international demand for his works: his 21 best-ever auctions results were all recorded in 2018 and were divided between New York, London, Hong Kong and Seoul.

## An increasingly efficient market

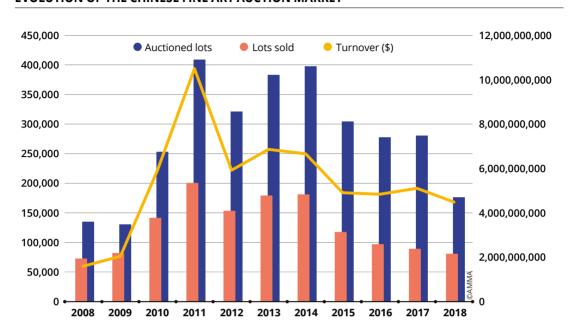
In response to the Art Market's globalisation, new strategies have emerged to sell important works outside major capitals. As soon as a work possesses an export license and is likely to attract major buyers, and as soon as these buyers possess all the information they require, all that remains to be done is to stage a sale so that buyers can compete for the work's acquisition.

This strategy was perfectly executed for the sale of Raden Saleh's *The Wild Bull Hunting (Banteng)* (1855). Found in the cellar of a private property in Brittany, the canvas was shown to potential buyers around the world before returning to Vannes (Brittany) to be auctioned by the company Ruellan on 27 January 2018. Far from the major capitals of the Art Market, with a starting price of just \$230,000, the work was finally acquired by an Indonesian collector for \$11,110,000... the best French result of 2018.

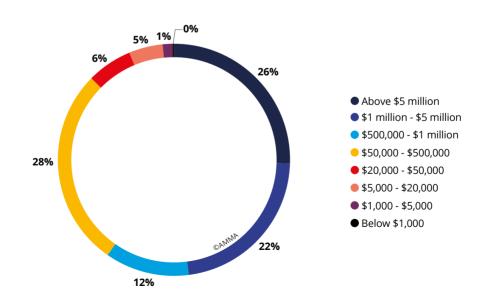
#### **TOP 15 ARTISTS UNDER 40 IN NEW YORK**

| Rank | Artist                     | Turnover<br>(\$) | Lots<br>sold | Top<br>auction<br>result (\$) |
|------|----------------------------|------------------|--------------|-------------------------------|
| 1    | Njideka Akunyili<br>CROSBY | 3,325,000        | 2            | 1,932,500                     |
| 2    | Avery SINGER               | 1,848,500        | 4            | 735,000                       |
| 3    | Oscar MURILLO              | 898,750          | 7            | 250,000                       |
| 4    | Nate LOWMAN                | 877,750          | 7            | 350,000                       |
| 5    | Josh SMITH                 | 825,750          | 17           | 212,500                       |
| 6    | Harold ANCART              | 627,500          | 9            | 237,500                       |
| 7    | Shara HUGHES               | 503,563          | 9            | 137,500                       |
| 8    | Aaron GARBER-<br>MAIKOVSKA | 491,250          | 8            | 156,250                       |
| 9    | Cory ARCANGEL              | 463,500          | 3            | 399,000                       |
| 10   | Adam PENDLETON             | 377,250          | 7            | 203,500                       |
| 11   | Nicolas PARTY              | 332,500          | 2            | 330,000                       |
| 12   | Hernan BAS                 | 304,250          | 6            | 112,500                       |
| 13   | Ella<br>KRUGLYANSKAYA      | 232,500          | 4            | 100,000                       |
| 14   | Christina QUARLES          | 225,000          | 1            | 225,000                       |
| 15   | Idris KHAN                 | 225,000          | 5            | 81,250                        |

#### **EVOLUTION OF THE CHINESE FINE ART AUCTION MARKET**



#### **DISTRIBUTION OF TURNOVER IN CHINA BY PRICE RANGE (2018)**





## BUILDING THE CHINESE ART MARKET

Growth in the global art market held steady in 2018, with a fine art auction turnover of \$15.5 billion (including commission) - a 4% increase on 2017's results. However, there was a certain amount of contraction in the Chinese fine art auction market this year. Out of the 176,325 lots up for auction, 81,020 sold for a total turnover of just under \$4.5 billion – a drop of 12.11% from the previous year. This equates to a market share of 28.96% of the global total, a 5.21% reduction compared to 2017.

In 2018, 32 pieces sold for \$10 million or more, a 15.78% reduction compared to the year before. Among these high sellers, 11 were oil paintings and 21 were calligraphy and paintings. The two items that sold for over \$50 million were Zao Wou-Ki's Juin-Octobre 1985, auctioned by Sotheby's Hong Kong for \$67,560,000, and Su Shi's Wood and Rock scroll sold by Christie's Hong Kong for

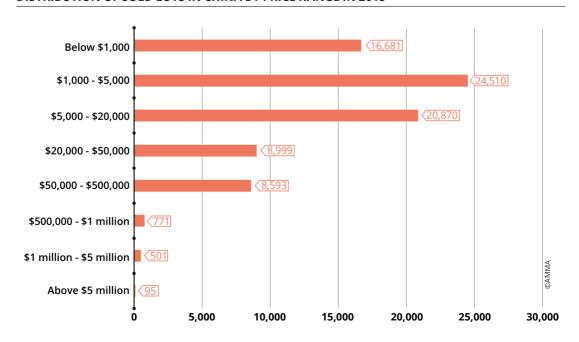
\$62,430,000. The price range data shows that enthusiasm for high-end, big-ticket items has cooled somewhat in 2018.

#### Chinese calligraphy and painting market share from 2010 to 2018

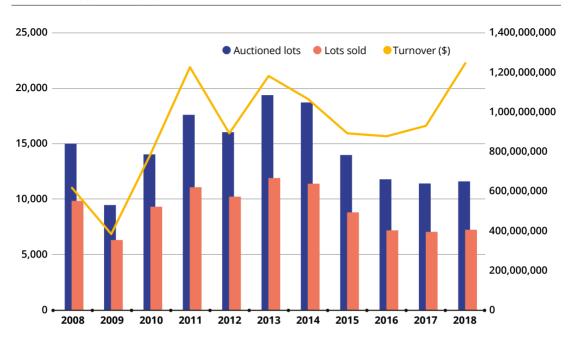
In 2018, the Chinese calligraphy and painting market share dropped 9 percentage points to its lowest point in the past 5 years. 73,670 calligraphy and painting lots sold this year for a total of \$3.24 billion, which is a drop of 22.4% compared to 2017. The market share held by the calligraphy and painting sector has been shrinking consistently since 2015. The 2017 autumn auctions were the first time Chinese calligraphy and painting market share fell below that of porcelain, thus breaking the pattern of this sector's dominance in the auction market. Although four calligraphy and painting items sold for over \$20 million each this year, this did little to increase the overall size of the market or reverse its decline.

In the top 100 artworks sold at auction in China in 2018, 22 were classical calligraphy and painting pieces, with the highest valued being Su Shi's

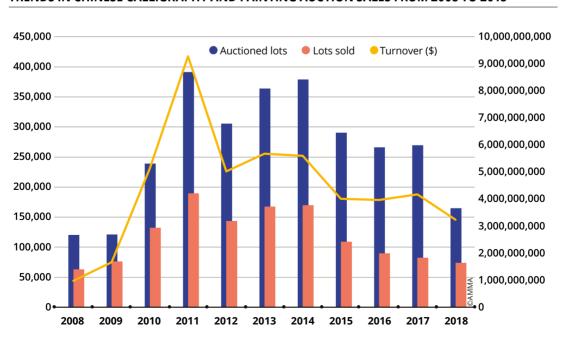
#### DISTRIBUTION OF SOLD LOTS IN CHINA BY PRICE RANGE IN 2018



## AUCTION MARKET TRENDS IN OIL PAINTINGS AND CONTEMPORARY ART BETWEEN 2008 AND 2018



#### TRENDS IN CHINESE CALLIGRAPHY AND PAINTING AUCTION SALES FROM 2008 TO 2018





Wood and Rock at \$62,430,000. Wood and Rock is a textbook work of art, and had never before been seen on the market. This year saw two modern pieces sell for over \$20 million, one of which was Pan Tianshou's View from the Peak ink painting, which fetched \$43,650,000 and broke the record for its auction house, as well as making it the highest-selling modern painting of 2018.

There were eight contemporary works in the 2018 top 100, three of which sold for over \$10 million. The vitality demonstrated by the contemporary calligraphy and painting sector is slowly converting into market potential. As the art market continues to sift through contemporary artists and their works, and as the aesthetic standards of old and new collectors continue to change, it is inevitable that the market value of contemporary artwork will grow to align with its artistic value.

#### Steady progress for Chinese oil paintings and contemporary art, with clear potential for market growth

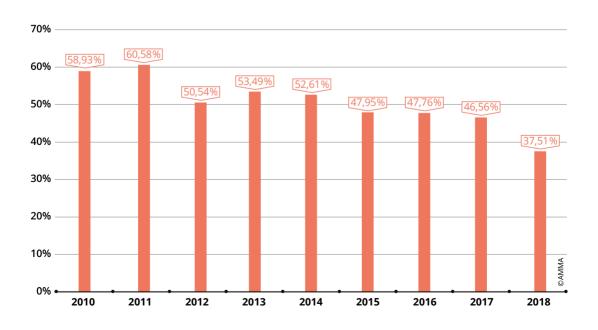
2018 proved to be the best year for Chinese oil paintings and contemporary art since the global financial crisis. This year's sales figures show that

the market for Chinese oil paintings and contemporary art is starting to bounce back after a long period of adjustment, and is now making steady progress. A total of 7,092 lots were sold this year for a combined turnover of almost \$1.25 billion. Not only is this an increase of 34.12% compared to last year and higher than the last peak in 2011, but it is also a 10-year record high.

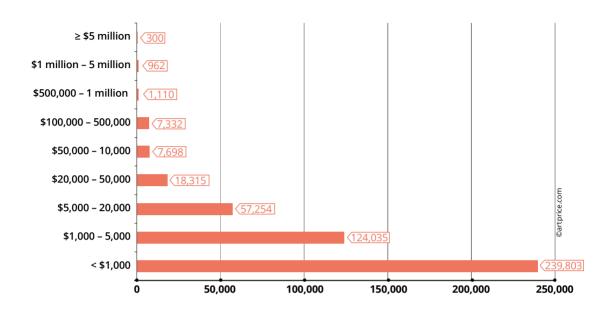
Oil paintings and contemporary art account for 36 of this year's Top 100. Oil paintings performed steadily and with an upward trend in the 20th century. This year, there was no doubt that the star of the show in the oil painting and contemporary art sector was Zao Wou-Ki.

Chinese oil paintings and contemporary art have the advantage of a young market, and although sales figures in these sectors are far below those of calligraphy and painting, there is far more room for academic and marketing expansion here in terms of the sector itself and its total sales volumes. Furthermore, modern and contemporary art is more relatable and appealing to young new collectors who are familiar with Western media and contemporary art.

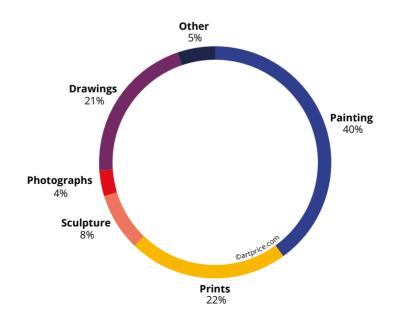
#### CALLIGRAPHY AND PAINTING SINK WHILE MARKET CONFIDENCE CONTINUES TO SEESAW



#### DISTRIBUTION OF FINE ART AUCTIONS IN THE WEST BY PRICE RANGE



#### DISTRIBUTION OF SOLD ARTWORKS IN THE WEST BY CATEGORY





## AFFORDABLE ART

While the number of auction records is clearly growing, half of the artworks sold on the secondary market in the West fetch less than \$1,000. And while such a small budget allows access to a large number of works on paper (drawings, prints, photographs), it can also acquire small gems in the sculpture and painting medium.

#### Works under \$5,000

With nearly 539,000 artworks sold worldwide, a figure up 55% over the decade, the Art Market has reached an unprecedented density. The appetite for Art is particularly evident in the Western Market that generates the vast majority of global adjudications – almost 457,000 – only a small percentage of which (less than 4%) involved prices above \$50,000. Therefore the Western Art Market cannot be said to be reserved for a financial elite. On the contrary, more than half of the works sold at auction sell for under \$1,000 (52%), a ratio that climbs to 79% if we raise the budget to \$5,000. The Art Market is more affordable than most people believe, and this applies to all categories of creation, including works on canvas.

Contrary to popular belief, the proportion of paintings purchased for less than \$5,000 is the same as that for photographs: 74% of works on canvas and 74% of photographs change hands below this price, and the ratio for sculptures is 73%. The ratio climbs to 83% for drawings (which are still 'original' works) and 90% for prints (multiple works).

The biggest names in Art History, including Monet, Picasso and Gauguin, are also available in this price range thanks to their prints. Of course, prices are exploding for the rarest prints and the best-dated editions, but the choice remains vast. For example, concerning Paul Gauguin, who created some of the finest woodcuts of the late 19th century, his Te Po (La Nuit) was accessible for \$2,300 during the summer (Mainichi Auction, Tokyo, 14 July 2018) and one of his most famous engravings, Auti Te Pape (Femme à la rivière), sold for \$5,000 in September (Swann Galleries New York, 20 September 2018). Both works were from editions of 100, i.e. short runs considering the potential demand.

## Famous signature photography at low prices

Some of the world's very best photography can be acquired at extremely modest prices, since 37% of the works sold fetch less than \$1,000 at auction. This budget also gives access to historical daguerreotypes by Joseph Philibert Girault Prangey, vintage prints by Robert Doisneau, albumen prints by Eugene Atget, superb photos by Robert Capa, but also works by the major signatures of Contemporary photography, of which there are thousands. The most sought-after Contemporaries like Thomas Struth, Cindy Sherman and Nan Goldin sell for around \$1,000 under certain conditions (large editions and/or not very popular subjects). With a budget of \$5,000, the choice widens considerably: portraits by Rineke Dijkstra, Andres Serrano's cibachromes and even vintage prints by Robert Mapplethorpe.

Prices can change very quickly if demand is 'animated' by a high profile auction record. Last year this happened following David Hockney's accession to the title "world's most valued living artist": in the month following the spectacular sale of *Portrait of an Artist (Pool with Two Figures)* for \$90.3 million, small photographs by Hockney estimated at \$500 – 700 were sold for more than \$2,000, and some above \$5,000, at an American sale (Millea Bros, New Jersey, 16 November 2018). In short, market news can have an impact on an artist's entire value chain.

#### **Identifying bargains**

Erroneous attributions, thin communication, absence of a reserve price... for the most assiduous dealers and collectors, the study of sales catalogues can identify lots of bargains. In this game, certain sharp eyes scrutinise the sales catalogues of provincial auctioneers, less publicised than the catalogues of operators located in major cities. In France, a drawing by Louis-Léopold Boilly escaped the vigilance of dealers and museums. When the work, Étude pour un couple, was put up for sale at Azur Enchères in Cannes (28 November 2018) it sold after just one bid. However, the drawing turned out to be a study for a major Boilly painting: Entrée du jardin ture, acquired in 2010 by the Getty Museum in Los Angeles. Paid around a thousand dollars (\$1,134 excluding fees), Étude pour un couple is in fact an essential document in the construction of one of Boilly's most important paintings.

#### artprice.com

That said, one can also find bargains in the world's major marketplaces. In New York, a still life by William Joseph McCloskey was offered between \$50,000 and \$70,000 at Sotheby's on 2 October 2018. In December 2012 at Christie's, the same work fetched \$185,500. As McCloskey's works are rare and sometimes fetch more than \$500,000, the estimate was no doubt designed to attract as many bidders as possible. However, that did not happen... and a lucky bidder paid just \$875 for this Lady apples in overturned basket, which had no reserve price. The market obviously has its flaws. Demand is not always where the offer is... a fact that allows alert enthusiasts to make excellent acquisitions for a very small budget.



JOSEPH PHILIBERT GIRAULT DE PRANGEY (1804-1892) 59. Rome, Arc de Janus, Détail (1842)



## **MULTIPLE RECORDS**

The year's records reflect strong demand for the major signatures of 20th century art. These records were often driven by prestigious provenance or high profile cultural news that stimulated the market.

#### The Rockefeller sale

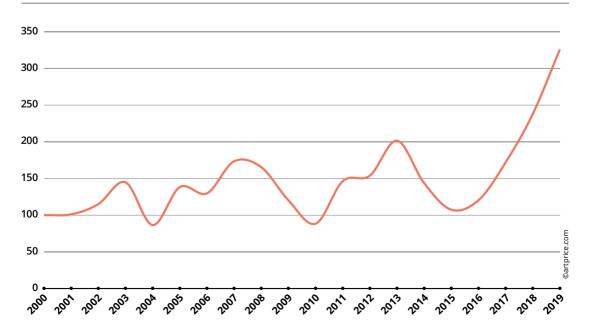
A slew of records hammered during the Rock-efeller Sale set the tone for the year. On 8 May, Christie's gave an impressive start to New York's spring sales by offering works from the world's most valuable private collection, that of David and Peggy Rockefeller. The "Sale of the Century", to quote Christie's, included Impressionist and Modern masterpieces, and notably five work by Claude Monet, three by Pablo Picasso, as many by Edouard Vuillard and Pierre Bonnard, two by Paul Gauguin and two by Henri Matisse. The best Monet, Water Lilies in Bloom (c.1914-1917) fetched \$85 million and Matisse's Odalisque couchée aux mag-

nolias (1923) went under the hammer for \$81 million. Both artists hit new records... but the highlight of the sale was a Picasso painting from 1905, Fillette à la corbeille fleurie. Sold for \$115 million, this rare transition work (between his blue and pink periods) fetched the market's 9th best-ever Fine Art auction result. The work was acquired for around a million dollars in the late 1960s.

## Spectacular records for American art

Six months after the Rockefeller Sale, Christie's offered works from another major collection, that of Barney Alec Ebsworth, one of the most important private collections of 20th century American art. The star lot was undeniably Chop Suey (1929), considered Edward Hopper's most important painting in private hands. Its result lived up to expectations with the work fetching \$91.8 million, more than doubling the artist's previous record (\$40.5 million in 2013 for East Wind Over Weehawken at Christie's New York). Generating the 3rd best result of the year, Chop Suey gave Hopper 16th place in the year's Top 500 artists by auction turnover (\$120.1 million). The Ebsworth sale produced other records including \$69 million for Willem de Kooning (Woman as Landscape), \$14 million for Arshile Gorky (Good Afternoon, Mrs. Lincoln) and just

#### DAVID HOCKNEY'S PRICE INDEX







under \$6 million for Joseph Stella (*Tree of My Life*). One French artist in this essentially American collection stood out: sculptor Gaston Lachaise, whose latest auction record was set at \$3.7 million during the sale (*Standing Woman [LF 92]*). As Lachaise had never crossed the \$1 million threshold before, the generous shapes of the model must have seduced collectors as much as the work's provenance...

## The world's most valued living artist

On 15 November at Christie's in London, David Hockney became the world's most valued living artist with his Portrait of an Artist (Pool with Two Figures), one of the highlights of the major itinerant retrospective organised in 2017-2018 by the Tate Britain in London, the Pompidou Centre in Paris and the Metropolitan in New York. Starting at \$18 million, the bidding took nine minutes to climb to a new record of \$90.3 million. The double-portrait at the pool largely buried the previous record for a living artist held by Jeff Koons's Balloon Dog (Orange), which sold for \$58.4 million (12 November 2013 at Christie's). The following day, a new record was hammered at the threshold of \$3 million for one of Hockney's works on paper (Green Pool with Diving Board and Shadow (Paper Pool 3) (1978) at

Christie's in New York. Having generated the 4th best Fine Art auction result in 2018, David Hockney climbed to 6th place in the global ranking of artists by annual turnover, with a total of \$206.5 million (compared with \$38 million for Jeff Koons).

#### Success for British women

Hockney is not the only Brit to stand out. British female artists were also very popular on the Art Market. Since 5 October at Sotheby's in London, Jenny Saville is the world's most valued female artists with a remarkable new record that takes her past the \$10 million threshold for the first time. *Propped*, considered her best work ever submitted to auction, fetched \$12.5 million, a price that has much to do with scarcity since only 41 of her paintings have been auctioned in 20 years.

Another major female figure, the British artist Cecily Brown renewed her top three auction results in 2018, including a record at \$6.7 million for *Suddenly Last Summer* (Sotheby's New York, 16 May 2018). Sold for the first time at the Gagosian in 2000, this painting was subsequently acquired for \$1,082,500 in May 2010 (at Sotheby's New York). Its value, which has increased six-fold in just eight years, illustrates the ongoing revaluation of female artists, which is also being seen at the institutional level.

LUCAS CRANACH I (1472-1553)

Portrait of John Frederick I (detail)

#### **TOP 10 MOST DRAMATIC PRICE INCREASES (SELECTION) IN 2018**

| Artist            | Artwork                                   | Price (\$) | Estimate (\$)         | Auction  |
|-------------------|---|------------|-----------------------|--|
| Tsuguharu FOUJITA | La fête d'anniversaire (1949)             | 9,366,687  | 1,188,000 - 1,716,000 | 11 Oct<br>Bonhams London   |
| Lucas I CRANACH   | Portrait of John Frederick I (1503-54)    | 7,737,500  | 1,000,000 - 2,000,000 | 19 Apr<br>Christie's NY  |
| Armand SEGUIN     | Les délices de la vie (c.1892-93)         | 7,737,500  | 1,000,000 - 1,500,000 | 08 May<br>Christie's NY  |
| Franz MARC        | Drei Pferde (1912)                        | 20,345,193 | 3,298,000 - 4,617,500 | 20 Jun<br>Christie's London  |
| Pablo PICASSO     | Tête (étude pour Nu à la draperie) (1907) | 6,050,000  | 1,000,000 - 1,500,000 | 08 May<br>Christie's NY  |
| ZHANG Daqian      | Water and Sky Gazing After Rain (1968)    | 6,550,400  | 1,200,000 - 1,800,000 | 22 Mar<br>Sotheby's NY   |
| LI Keran          | Landscape (1963)                          | 13,878,660 | 2,715,400 - 4,224,000 | 04 Jul Treasure<br>Auction Canton                                    |
| HUANG Zhou        | The prairie hymn (1977)                   | 5,938,690  | 1,163,700 - 1,454,700 | 07 Dec Poly<br>International Beijing                                 |
| ZHU Da            | Plum (1690)                               | 5,358,989  | 1,087,300 - 1,553,300 | 18 Jun China<br>Guardian Beijing                                     |
| ZHOU Chunya       | Chinese tone (1992)                       | 6,743,740  | 1,389,000 - 1,852,000 | 18 Jun China<br>Guardian Beijing<br>19 Jun China<br>Guardian Beijing |

## Two Surrealists at the top of the market

The positive impact of the exhibition *Magritte. La trahison des images*, at the Centre Pompidou in Paris and at the Schirn Kunsthalle in Frankfurt (2016-2017) is still being felt. After three results above \$10 million in 2017, René Magritte is on a new price trajectory. His auction record now stands at \$26.8m for his *Le Principe du plaisir*, a 1937 painting for which Sotheby's was expecting at best \$20 million on 12 November 2018. Seven collectors participated in the bidding. However, in terms of annual turnover, Magritte is not yet the market's top performing Surrealist, a title belonging to Joan Miro (\$127.4 million vs. \$78.7 million).

#### The biggest jump

When driven by strong demand, prices sometimes soar far beyond estimates. This is the case for Picasso's best works in the West, and for Zhang Daqian's exceptional works in China. In 2018 one of the biggest price jumps rewarded the Japanese artist Tsuguharu Foujita when his *The Birthday Party* (1949) fetched \$9.3 million, thereby multiplying by eight the work's low estimate provided by Bonhams on the 11th October. Marking the 50th anniversary of his death, 2018 saw Foujita's work generate his best-ever annual auction turnover at \$31.7 million.

A rare painting by Cranach the Elder was also the subject of intense bidding. Expected to sell for between \$1 and 2 million on 19 April at Christie's in New York, it was hammered down at \$7.7 million. The portrait of John Frederick I was one of the artworks spoliated by the Nazis. The heirs of Fritz and Louise Gutmann, owners of the Cranach painting during the war, did everything to find the work for two generations. Their years of research finally came to fruition with the help of Christie's Art Restitution Department.



#### «CRAZY» SALES

While technology is shaking up the Art Market (blockchain certification, artificial intelligence, self-destruction in the middle of a sale), the market's blue chip artists are continuing to generate the most extraordinary gains... but also some disappointments.

#### A capital gain of \$130 million

During their initial showing in Paris, Modigliani's nudes were considered obscene by a police commissioner with offices in front of the Berthe Weill gallery where they were hung. Nowadays, they are sought after by the world's greatest museums. One of them, Nude Reclining (on the Left Side) (1917) was on display at an exhibition entirely dedicated to the artist's nudes at the Tate Modern, between November 2017 and April 2018. One month after this highly successful exhibition, Sotheby's received a consignment for the painting's sale on on the free market. Having already reached \$26.8 million in November 2003 at Christie's New York, Nude Reclining (on the Left Side) reached \$157.1 million at Sotheby's, adding \$130 million in just 15 years and generating the best Fine Art auction result of 2018.

This is the second time that Modigliani has crossed the \$100million auction threshold: in November 2015, at Christie's, the Chinese billionaire Liu Yiqian acquired another emblematic Reclining Nude for the record price of \$170m. An absolute jewel for his glitzy private museum: the Long Museum in Shanghai.

#### How to beat the forgers?

Modigliani's work has been at the heart of a major scandal: twenty paintings from a total of fifty exhibited at the Ducal Palace of Genoa between March and July 2017 have been declared fakes. The case has revived debate around the authenticity of works in major private collections and museums, especially in France, where all Modigliani's works are currently being analysed. Nowadays, the pedigree of an artwork is therefore not totally guaranteed...

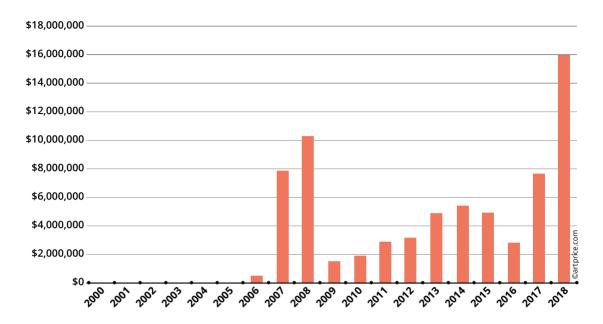
The application of Blockchain technology to the Art Market could mean the end for exaggerated archives and all manner of scams. This information storage and transmission technology is deemed inviolable. In November 2018, Christie's was the first major auction company to apply this

AMEDEO MODIGLIANI (1884-1920) *Reclining Nude (on her left side)* (1917)





#### **BANKSY'S ANNUAL AUCTION TURNOVER**



technology, partnering with Artory, a blockchain platform specialising in art. Each work sold was accompanied by an encrypted certificate of authenticity containing secure and tamper-proof information.

#### A "Banksied" sale

On 5 October, the world's most famous anonymous artist, Banksy played a master stroke live at Sotheby's London when his work Girl With Balloon (2006) - having just fetched \$1.4 million - self-destructed in front of the audience and the cameras. It was a cleverly prepared event since the artist had carefully built a shredder into the work's frame which could be activated remotely at the right moment. Considering this was the first ever boobytrapped artwork in market history, the event will definitely be remembered. By its planned destruction, Girl With Balloon has become an icon, giving the work undeniable additional value. In any case, that was the argument put forward by Alex Branczik, head of Sotheby's Contemporary Art department, and by the buyer, who was perfectly happy to keep the shredded work. Banksy is gaining popularity and remains one of the most sought-after artists of our time: in terms of transactions, he was the 15th best-selling artist in the world (number of lots sold up +208% over the decade).

#### A.I. already in demand

On 26 October 2018, Christie's New York sold the first work entirely designed by an artificial intelligence (AI) program. Entitled *Edmond de Belamy, de "La famille de Belamy"*, the work has part of the algorithmic code that produced it as a signature. As this was a first in auction history, the lot, estimated between \$7,000 and \$10,000, was the subject of frenzied bidding that didn't stop until it reached \$432,500, nearly 45 times its high estimate.

Edmond de Belamy is the first work by the collective Obvious, consisting of three young Frenchmen, an engineer, an entrepreneur and an artist, friends since childhood. Their work began with the discovery of Generative Adversarial Networks (GANs), a system capable of producing images without any human intervention. The product of a machine and not of man, Edmond de Belamy seems to have genealogical connections with a certain bicycle wheel exhibited more than a century ago by Marcel Duchamp...

#### Major disappointments...

Beyond the records, every year also brings a certain number of disappointments. Among the important Contemporary works that failed to sell: an iconic sculpture by Jeff Koons, *Cracked Egg (Blue)* 



#### **TOP 10 UNSOLD ARTWORKS (SELECTION) IN 2018**

| Artist             | Artwork                                      | Estimate (\$)           | Auction                        |
|--------------------|--|-------------------------|--------------------------------|
| Pablo PICASSO      | Femme au chat assise dans un fauteuil (1964) | 22,000,000 - 28,000,000 | 15 May<br>Christie's NY        |
| Alberto GIACOMETTI | Le chat (1951)                               | 20,000,000 - 30,000,000 | 14 May<br>Sotheby's NY         |
| Gerhard RICHTER    | Schädel (Skull) (1983)                       | 15,612,500 - 23,418,700 | 04 Oct<br>Christie's London    |
| Clyfford STILL     | PH-916 (1946-No. 1) (1946-1947)              | 15,000,000 - 20,000,000 | 17 May<br>Christie's NY        |
| Jeff KOONS         | Cracked Egg (Blue) (1994-2006)               | 13,010,400 - 19,515,600 | 04 Oct<br>Christie's London    |
| Gerhard RICHTER    | Abstraktes Bild (811-2) (1994)               | 12,000,000 - 18,000,000 | 17 May<br>Phillips NY          |
| Pablo PICASSO      | Femme au chien (1953)                        | 12,000,000 - 18,000,000 | 14 May<br>Sotheby's NY         |
| Sigmar POLKE       | Stadtbild II (City Painting II) (1968)       | 12,000,000 - 18,000,000 | 17 May<br>Phillips NY          |
| Joan MIRO          | Peinture (1933)                              | 10,534,800 - 15,802,200 | 19 Jun<br>Sotheby's London ម៉ូ |
| Alberto BURRI      | Grande legno e rosso (1957-1959)             | 10,000,000 - 15,000,000 | 15 Nov<br>Phillips NY          |

for which Christie's had hoped to secure \$13 – 19 million, and a Gerhard Richter painting (Abstractes Bild) estimated \$15 – \$23 million. Indeed, several "star" Contemporary artists posted poor market statistics after rapid and spectacular progressions. This was the case for Adrian Ghenie, Mark Grotjahn and Ai Weiwei, who all posted weak market performances compared with 2017 (-58%, -62% and -83% respectively).

There were also some disappointing results among the Moderns and the Old Masters. On 5 July, an important Rubens painting depicting Clara Serena, the artist's daughter, was bought in at Christie's. The previous day, however, another Rubens work fetched nearly \$7.2 million, two million over its high estimate, at Sotheby's. Admittedly the portrait of the aristocrat is more finished work than that of Clara Serena, and, it had also benefited from strong marketing, being exhibited with 15 other masterpieces in the London shop of Victoria Beckham on Dover Street before its sale. A visibly effective art of teasing.



KASIMIR MALEVICH (1878-1935) Suprematist Composition (1916)



# ABSTRACTION... MORE THAN JUST AMERICAN

With the most famous signatures of American Expressionism becoming rare on the secondary market, buyers are turning towards the second generation of abstract artists. The latest results also show a growing interest in the works of Zao Wou-Ki and Pierre Soulages, as well as a return to the pioneers of abstraction.

#### Kasimir Malevich generates record of the year at \$85.8 million

In 2018, the top-selling work in the abstract art field was a composition by Kasimir Malevich (1878-1935), initiator of one of the most radical currents of 20th century abstraction: Suprematism. Extremely rare, his suprematist paintings are sought after by the world's biggest collectors and most prestigious museums. One such painting was auctioned on 15 May 2018 at Christie's in New York, taking Malevich's record (and Russian abstraction) to a new high at \$85.8 million. The same work - Suprematist Composition (1916) - was already responsible for the artist's previous auction record, having fetched \$60 million in November 2008 at Sotheby's. In 10 years the work's value grew by +43%, yielding an annual return on investment of +3.6%. Considered one of the best of the artist's early revolutionary images, the painting was hidden with other important works in the 1930s. It was returned to the heirs of the Malevich family in 2008, shortly before its first sale.

## Rothko neck and neck with Kandinsky

With five results above \$65 million since 2007, Mark Rothko has long been at the top of the market for Abstract art. His record at \$87 million, obtained in 2012 for *Orange, Red, Yellow* (1961), is twice as high as Kandinsky's record (\$42 million in 2017, for *Painting with White Lines*, 1913), despite the latter's supposed role in the initiation of abstract art around 1910. Indeed, at this price level, the sale of a single major work can have a major impact on an artist's turnover total for the year as a whole.

Whether the works are considered 'abstract paintings' or 'colorfield's (the two main branches of the abstract art), their value has steadily increased in recent years. During 2018, Robert Motherwell and Willem de Kooning both renewed their records, at \$12.7 million and \$68.9 million respectively.

## The 'second generation' joins the momentum

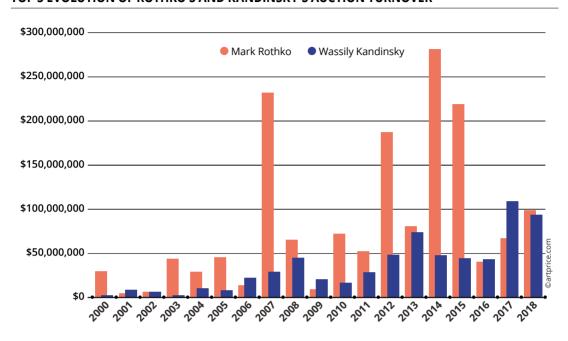
Second generation Abstract Expressionists are also being revalued, including two female artists who renewed their records on the same day: Joan Mitchell and Helen Frankenthaler. On 17 May 2018, Sotheby's sold Frankenthaler's Blue Reach for \$3 million, double the high estimate, while Christie's secured \$16.6 million for Joan Mitchell's Blueberry against a high estimate of \$7 million. For the year as a whole, Joan Mitchell generated her best-ever turnover with \$71.4 million (+184%) versus 2017). David Zwirner is no stranger to this new momentum. The 'most influential personality in Contemporary Art', according to Artreview's "Power 100", he announced his exclusive representation of the Joan Mitchell Foundation two weeks before the sale of Blueberry.

Another strong result in 2018 rewarded Richard

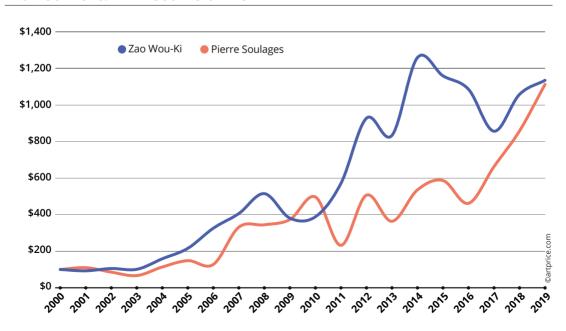
#### **TOP 5 ABSTRACTION ALL-TIME RECORDS**

| 수<br>요<br>Artist   | Artwork                        | Price (\$) | Auction                   |
|--------------------|--------------------------------|------------|---------------------------|
| 1 Mark ROTHKO      | Orange, Red, Yellow (1961)     | 86,882,500 | 8 May 2012 Christie's NY  |
| 2 Kasimir MALEVICH | Suprematist Composition (1916) | 85,812,500 | 15 May 2018 Christie's NY |
| 3 Mark ROTHKO      | No. 10 (1958)                  | 81,925,000 | 13 May 2015 Christie's NY |
| 4 Mark ROTHKO      | No. 1 (Royal Red And Blue)     | 75,122,500 | 13 Nov 2012 Sotheby's NY  |
| 5 Mark ROTHKO      | White Center (1950)            | 72,840,000 | 15 May 2007 Sotheby's NY  |

#### TOP 5 EVOLUTION OF ROTHKO'S AND KANDINSKY'S AUCTION TURNOVER



#### **ZAO WOU-KI'S VS. PIERRE SOULAGES' PRICE INDEX**





Diebenkorn, whose abstract canvas *Ocean Park* (1984) climbed to \$24 million at Christie's in May, almost doubling the artist's previous record. The result contributed to Richard Diebenkorn being among the top 30 artists in the world in terms of annual auction turnover.

## **Strong demand for** the pioneers of abstraction

The market's vitality is not just measured by the pace of new records. In 2018 Kandinsky consolidated his prices with excellent overall results, generating over \$81 million and giving the artist 27th place in the global ranking. Another pioneer of abstraction, Frantisek Kupka, elicited strong demand alongside his retrospective at the Grand Palais in Paris (March-July 2018). At auction, more of Kupka's works were sold in 2018 than ever before (76) with a historically low unsold rate (less than 12%).

#### **Strong results for France**

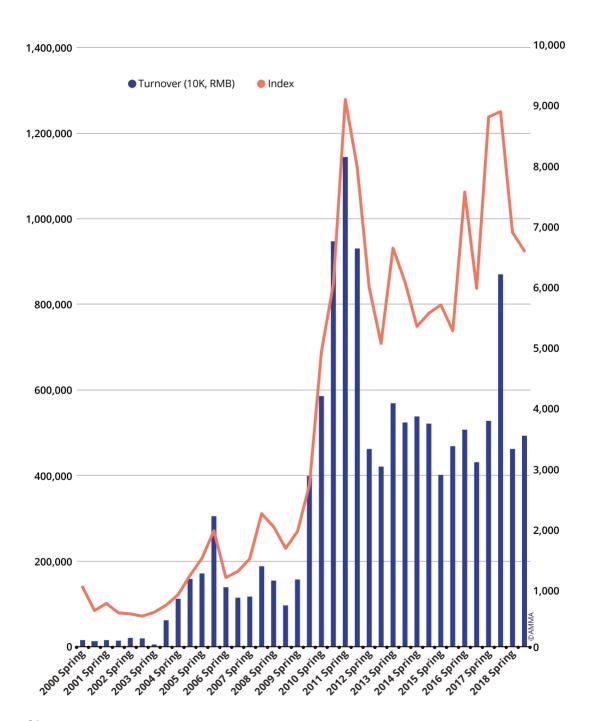
The prices of works by Pierre Soulages are rising quickly: +1.000% since 2000. The French painter is increasingly sought-after in New York, which now beats Paris on the highest results. On 15 November 2018, Christie's New York sold a never-before auctioned canvas for \$10.6 million (*Peinture 186 x 143 cm, 23 décembre 1959*). This first result above the \$10 million is unlikely to be his last. Approaching the age of 100, Soulages remains at the heart of 2019's cultural news with a retrospective at the Fondation Pierre Gianadda and – holy grail for any artist – the project for a room in his name at the Louvre Museum.

Among the foreign artists who settled in Paris during the 20th century, Serge Poliakoff, Hans Hartung, Simon Hantai, Vieira Da Silva and Zao Wou-Ki masterfully developed the abstract art scene. Essentially sold in France, these artists are generally less valued than American abstract artists. A work by Vieira Da Silva, Elncendie I (1944) nevertheless set a new record for the artist at \$2.8 million in London (Christie's, 6 March 2018). Only one of these artists is approaching Rothko's prices and that is Zao Wou-Ki thanks to the support of the Asian market, with three works exceeding the \$20 million threshold in Hong Kong. The French market is benefiting from this surge in prices as its annual sales turnover has doubled in ten years.

#### Quid abstract sculpture?

The results in the abstract sphere are just as strong for three-dimensional works, especially for sculptors like Joel Shapiro (American), Tony Cragg (British) and Bernar Venet (French) whose annual turnovers have never been so high. But the figure to remember is \$71 million, the new record for Constantin Brancusi and the most expensive sculpture of the year. Although the title of the work, *La Jeune fille sophistiquée (Portrait de Nancy Cunard)*, evokes a portrait, Brancusi's interpretation is totally free of figuration, producing a dynamic and contrasting form. This exceptional price celebrates one of the most fascinating sculptures of the 20th century.

#### THE 400 COMPONENT CHINESE PAINTING INDEX - SPRING 2000 TO AUTUMN 2018





## ARTRON PRESENTS THE INDICES OF THE CHINESE ART MARKET

## The Chinese traditional painting index

AMMA has developed the "400-component index for Chinese painting" to reflect the impressive evolution of the Chinese painting market in the long term. The index is calculated with the latest 5-year auction data of 400 selected Classic, Modern, and Contemporary Chinese painting artists from major auction houses. The index is established at value of 1,000 in the base period of Spring 2000.

The data from AMMA's 400-component index for Chinese paintings shows that sales in autumn 2018 reached \$49,288,600, an increase of 7% over the previous semester, and its index is currently sitting at 6,606 points, a drop of 5% compared to

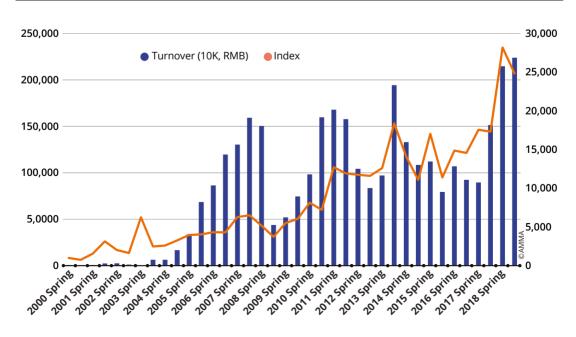
the previous semester. The average turnover from artwork sales is on the decline, indicative of a sustained downturn in the art market as a whole. And yet, 2018-2019 is believed to be an excellent time for high-end collectors to enter the market, as the effects of a weakened economy mean that some premium lot holders are beginning to slacken and prices are starting to rebalance.

## The Chinese oil painting index

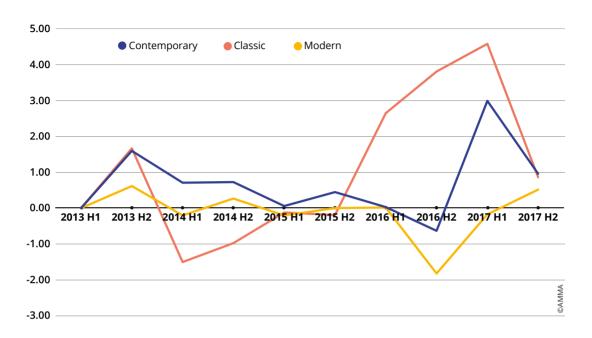
"AMMA's 100-component index for oil paintings" is a price index which aims to reflect the market trend of Chinese oil painting market. It is calculated with the latest 5-year auction data of 100 selected Chinese oil painting artists from sample auction houses. The index is established at value of 1,000 in the base period of Spring 2000.

The data from AMMA's 100-component index for oil paintings shows that sales in autumn 2018 reached \$22,395,700, an increase of 4% over the previous semester, and its index is currently sitting at 24,809 points, a drop of 11% compared to the previous semester. Chinese oil paintings and contemporary art demonstrated steady growth in 2018, with the market expanding by 34.12% compared to the same time last year. Prices in this sector are continuing to rise and market demand for

#### THE 100 COMPONENT OIL PAINTING INDEX - SPRING 2000 TO AUTUMN 2018



#### CHINESE PAINTING PERFORMANCES COMPARED WITH GOLD YIELD



high-end lots is continuing to grow. However, the average transaction price is trending downwards, suggesting a slump in the overall art market in 2018 from which it has yet to recover.

## The Artron Art Composite Index

The Artron Art Composite Index is a tool that analyses an artist's vitality over a certain period of time. It only reflects the artist's vitality in primary and secondary art markets during the specified times, and should not be used to judge an artist's market price and academic standing in the art market as a whole.

In Artron's 2017 Art Composite Index rankings, contemporary calligrapher Fan Yang secured top spot and his market vitality increased dramatically. In 2017 the artist held 35 exhibitions of his work in China, across 13 different provinces/cities. Vitality was high in primary markets, although somewhat muted in secondary ones. 53 Fan Yang pieces were sold in 2017 for a total turnover of \$30.3 million, with the highest selling price \$477,000 and average price per square foot \$81,000/sq. ft. His solid performance in primary markets may spark further expansion in secondary markets, where it is

believed that Fan Yang's artworks have significant room for growth.

Artron's "Calligraphy and Paintings vs. Gold" Return Index shows a lower level of risk with ROI in contemporary calligraphy and paintings compared to classical and modern calligraphy and paintings. Excluding autumn 2016 when returns on auctions were slightly lower than those on gold, returns have been consistently higher than gold at all other time points. This is in addition to the fact that classical calligraphy and paintings also require verification of their authenticity, which affects ROI in the sector and makes returns more high-risk. In autumn 2017, the returns on Chinese classical, modern and contemporary calligraphy and paintings were all higher than returns on gold.

Note: The "Calligraphy and Paintings vs. Gold" Return Index uses a brand-new art price analysis model to directly compare the price of artwork with the price of gold, removing any impact caused by currency inflation, to offer a more accurate picture of the actual return from art investments. This gives investors a more rational view of an artwork's ability to appreciate in value.



# THE MOST INFLUENTIAL CHINESE ART IN 2018

# The best selling artworks

In the Top 100 Chinese fine art auction sales, there are 62 works of Chinese calligraphy and painting, and 38 works of oil painting, modern and contemporary art. Some of the works are of great significance in terms of art historical and artistic value. Also, the selected oil paintings, modern and contemporary works listed below reflect the typical style of the artist's creation, and were the turning points in their artistic career.

# 1. Su Shi, Wood and Rock

This masterpiece was painted by renowned Song Dynasty writer and poet Su Shi. Competition for this lot was fierce, and the hammer eventually fell at \$62,430,000, making it Christie's highest-ever selling lot in Asia. It also means that, after almost a century of being lost to Japan, *Wood and Rock* is now back in the hands of a Chinese owner.

## 2. Wu Guanzhong, Twin Swallows

Wu Guanzhong's works depicting China's Jiangnan region are a favourite with collectors, and this oil painting from 1994, which the artist himself dubbed his "most outstanding and most representative" work on the subject, sold for \$17,110,000 at Beijing Poly International, making it the only oil painting lot to surpass \$10 million in mainland China in 2018.

#### 3. Pan Tianshou, View from the Peak

Pan Tianshou pioneered the use of the ink fingerpainting technique, with which he created many of his oversized masterpieces. One such example from 1963, *View from the Peak*, set a new auction record for the artist by selling for \$43,650,000 at China Guardian, thereby raising the bar for future auctions of modern Chinese calligraphy and painting lots.

#### 4. Zao Wou-Ki, Juin-Octobre 1985

This work, Zao Wou-Ki's largest oil painting, was sold by Sotheby's Hong Kong for \$67,566,100. The success of this enormous triptych, originally

commissioned by architect I. M. Pei for the Raffles City Shopping Centre in Singapore, shows that Zao Wou-Ki is still a sure-fire bet on the art auction market.

# 5. Zhou Chunya, China Scenery

In the early 1980s Zhou Chunya left China to study abroad in Germany, where he was deeply influenced by expressionism and neo-expressionism. This work, created in the early 1990s, is a key piece in the artist's *Mountain Rock series* and played an important role in how he later went on to develop this theme. *China Scenery* sold for \$6.46 million at China Guardian.

## 6. Ai Xuan, Aspirant

This 1980 work is representative of the artist's "scar art" period, and depicts the youth and dreams of a new generation of intellectuals. With bidding starting at \$1,032,300 and ending at \$3,218,600, giving a final selling price of \$3,701,300 with commission, this artwork is currently Ai Xuan's most valuable piece.

# 7. Chen Yifei, Beauties on Promenade

Chen Yifei was the first Chinese artist to become famous in the American and British art scenes after China's economic reforms in the 1980s. This piece from 1997 perfectly encapsulates his artistic career, and was an era-defining breakthrough in realistic Chinese oil paintings. It was sold by Christie's Hong Kong for \$10,271,000.

# The best performing artists

In the Chinese fine art auction, a total of 7 artists have excellent performance in number of lots auctioned, sold rate, and quality of works released. In the Chines painting and calligraphy section, under a nearly saturated market for superstar artist like Qi Baishi and Zhang Daqian, auction houses and collectors have further explored other masters in the same time period, and paid more attention to the academic value.

# 1. Pan Tianshou

Pan Tianshou achieved a turnover of over \$77.4 million in 2018 – a breathtaking increase of 49.35% compared to 2017. Out of 408 auctioned lots, 145 were sold, giving a sold rate of 35.54%. His *View from the Peak* ink finger-painting ranked third in 2018's top 100 Chinese fine art auction sales.



#### 2. Lu Yanshao

A total of 1,043 Lu Yanshao lots came to auction in 2018. After eight consecutive years of decline, market supply is starting to tighten with no sign of enthusiasm abating; his yearly turnover is continuing to grow, capping off 2018 with a sales total of \$68,320,000. One notable success was Lu's 1977 Luofuxinyan (罗浮新颜, New Looks of Luofu Town), which sold for \$10.8 million and played a supporting role in demonstrating the increasing quality of his work.

#### 3. Fu Baoshi

With 223 lots sold (a slight increase of 6.7% on 2017) and a rising sold rate, the market appears ready to show a greater appreciation for this artist, with two high-sellers during the year: *Die Lianhua* (蝶恋花, *Love between Butterfly and Flower*) and *Song of a Pipa Player*, which fetched \$20,252,700 and \$15,713,300 respectively.

#### 4. Zao Wou-Ki

2018 proved to be a blockbuster year for Zao Wou-Ki, with a surge in both sales volumes and prices: 279 auctioned lots (74.38% more than in 2017) and fiercely competitive bidding. Fourteen of Zao's works featured in 2018's top 100 Chinese fine art auction sales, with total sales hitting just over \$200 million.

#### 5. Chu Teh-Chun

Chu Teh-Chun was an early oil painter who tends to perform reliably on the market, particularly in Hong Kong and Taiwan. His rare *Snow Scene* works, completed at the peak of his career, are highly-prized by serious collectors and as such always sell well. 110 of Chu's pieces were auctioned in 2018, and 73 sold for a combined total of \$55,410,000. Three of his works also made it into 2018's top 100 Chinese fine art auction sales, with a total turnover of \$22,310,300.

#### 6. Wu Dayu

Wu Dayu is a pioneering modern abstract painter, and is regarded as the grand master of early Chinese abstract paintings. Many modernist masters famed both at home and abroad, such as Wu Guanzhong, Zao Wou-Ki and Chu Teh-Chun, were deeply inspired and influenced by him. In 2018, 30 out of his 32 auctioned lots sold, translating into a sold rate of 93.75% and reflecting the enormous market potential this artist has.

#### 7. Hao Liang

Hao Liang is China's leading young artist, and is currently enjoying massive exposure in the international scene. Although his works seldom come to market, with only five lots auctioned in 2018 (of which four sold), this is an artist whose impact and star quality is undeniable. In May 2018 Hao opened his exhibition, entitled Portraits and Wonders, at the Gagosian Gallery in New York, where the unveiling of his new ink paintings cemented his position on the art world's radar.



# WESTERN OLD MASTERS

Generating just 5% global Fine Art auction turnover from 9% of the lots sold, the Old Masters segment is gradually seeing its influence diminish in the West. Sales of works by Old Masters are now scheduled far from the dates of the prestige sales of Modern & Impressionist Art and Post-War & Contemporary Art. Except for an exceptional lot (like the *Salvator Mundi* in 2017), the Old Masters market remains generally discreet, relatively stable, but profitable in the long term.

# **Specificities**

The Old Masters market raises many questions that concern less, or not at all, other periods of creation: issues related to the provenance of the works, their authenticity, their conservation, their export, etc. It's a market that contains lots of (hi)stories, plenty of surprises (some good, some bad), forgotten works, misattributions, damaged works, restored works, etc.

On 27 November 2018, a Figure de sainte, en buste, avec palme et lisant les Ecritures was put up for sale by Christie's in Paris. During its previous sale at

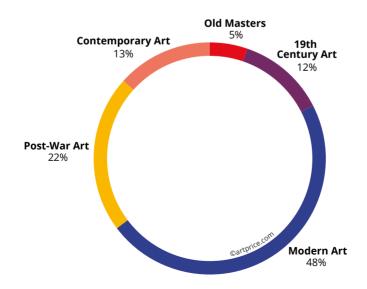
the Hotel Drouot in 1865, this painting, from the collection of Her Royal Highness the Duchess of Berry, was attributed to Leonardo da Vinci. But for over a century, the work has been attributed to Bernardino Luini, a close friend of the great master. The painting, classified an "historical monument by a decree of 2 December 1965", is the subject of a "restriction on its circulation outside the French territory". Estimated between \$450,000 and \$680,000, the work fetched \$1.36 million this year.

Offered for sale 30 October 2018 in New York, the *Peruzzi Madonna* was, for its part, attributed to "Raphael or a close associate" by Christie's. This information is important because the drawing could have been a study for one of Raphael's masterpieces, the *Small Cowper Madonna* (c.1505), which is kept at the National Gallery of Art in Washington. What the Peruzzi Madonna is missing to be valued with eight or nine digits is the precious Raphael signature. In its absence, the work was purchased \$552,500.

# The Museum Industry

Like the Contemporary Art segment (which is no stranger to geostrategic competition), the Old Masters segment also has its fair share of 'international' issues, with the best works becoming so rare that they fuel competition between collectors, but

## DISTRIBUTION OF AUCTION TURNOVER IN THE WEST BY CREATION PERIOD







## **TOP 10 OLD MASTERS ARTWORKS AT AUCTIONS IN 2018**

| 포<br>B<br>Artist  |                           | Artwork                             | Price (\$) | Auction                 |
|-------------------|---------------------------|-------------------------------------|------------|-------------------------|
| 1 Lucas VAN LEYE  | DEN A young man stand     | ling                                | 14,598,946 | 4 Dec Christie's London |
| 2 Frans I HALS    | Portrait of a gentle      | man, aged 37/ Portrait of a lady [] | 12,808,179 | 6 Dec Christie's London |
| 3 REMBRANDT       | Study of the Head o       | and Clasped Hands []                | 12,082,995 | 5 Dec Sotheby's London  |
| 4 Gilbert STUART  | George Washington         | n (Vaughan type) (1795)             | 11,562,500 | 9 May Christie's NY     |
| 5 Pieter BRUEGHI  | EL II The Netherlandish   | Proverbs                            | 8,063,225  | 6 Dec Christie's London |
| 6 Lucas CRANACI   | II Portrait of John Fre   | derick I, Elector of Saxony         | 7,737,500  | 19 Apr Christie's NY    |
| 7 Anthonius VAN   | DYCK Portrait of Princess | Mary                                | 7,488,080  | 6 Dec Christie's London |
| 8 Peter Paul RUB  | ENS Portrait of a Veneti  | an Nobleman                         | 7,163,887  | 4 Jul Sotheby's London  |
| 9 Antonio CANOV   | A Bust of Peace           |                                     | 7,014,562  | 4 Jul Sotheby's London  |
| 10 Ludovico CARRA | ACCI Portrait of Carlo Al | lberto Rati Opizzoni in armour      | 6,703,300  | 5 Jul Christie's London |

also between museums around the world. A competition in which States regularly use their powers.

In 2016, the French State refused to issue an export visa for a painting found in an attic in Toulouse (France) two years earlier... a painting that *could be* a Caravaggio. But after two further years of 'immobilization', the French State has declined to buy the work and the painting is now finally free to move. Art expert Eric Turquin, in charge of the painting's sale, may well take the work on a tour before bringing it back to France for a public sale in 2019 in which the market will decide on its real value... after which, the painting will probably leave Europe for good.

# Long-term investment

In the West, the months of July and December have become essential for the Old Masters segment. At the end of each semester, lots of exceptional works appear in London auction houses. Most of these works have been in the same collections for a long time. So expectations are often high. But the value of these works is often difficult to estimate, as nothing like them (or very few) exist on the market. In short, the combination of an extremely limited supply with a growing and globalised demand can cause prices to soar.

Three such works have been auctioned and re-

auctioned over the last thirty years, and each one generated very considerable added value. Although the holding times far exceeded the average holding duration for the rest of the Art Market, the profitability of these investments exceeds that of standard financial products:

The Netherlandish Proverbs, acquired for \$733.700 on 06/05/1993 (Christie's Amsterdam)

Portrait of Princess Mary, acquired for \$778.300 on 17/11/1989 (Christie's London)

Portrait of Carlo Opizzoni, acquired for \$1.8 million on 27/01/2005 (Sotheby's New York)



# **INVESTING IN ART**

In an era of negative interest rates, Art is more than ever a serious alternative to traditional investments. From a financial point of view, Art shares many characteristics with real estate: almost perfect property heterogeneity, high transaction costs, low liquidity, slow price evolution (+18% since 2000). Yet simple investment strategies have demonstrated that Art can generate competitive returns over the medium and long term.

# **General performances**

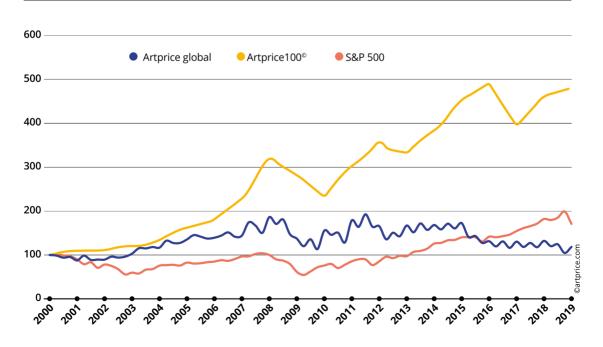
Inspired by benchmark stock indexes, the Artprice100<sup>®</sup> traces the value of a standard portfolio composed of the top 100 artists on the secondary market. Its composition is adjusted once a year, on 1 January, in order to invest in the 100 best performing artists over the last five years and who also satisfy a strict liquidity criterion: at least ten 'homogeneous' works (i.e. of the same type from one year to the next) sold annually. Each artist is weighted proportionally to his auction turnover over the period concerned. The performance of the Artprice100° confirms that a simple investment strategy can offer significantly higher returns than the Art Market as a whole, but also outperform financial market returns. The Artprice100° is an example of a portfolio that is both coherent and well diversified, whose only flaw is its greater correlation with the S&P 500 than with Artprice's overall art price index.

# Repeat sales methodology

The price evolutions of a sample of 5,660 lots, sold in 2018 and for which a previous acquisition at auction could be clearly identified, shows that the average annual return of artworks in circulation now stands at +7%, for an average holding period of 11 years.

A segmentation by price range shows that the returns vary significantly according to the size of the initial investment: the higher the purchase price, the higher the profitability, up to a certain threshold at least. Above \$1 million, the price volatility declines and returns tend to flatten out slightly.

#### ARTPRICE'S ART MARKET PRICE INDEX VS. S&P 500





MARY CASSATT (1844-1926) A goodnight hug (1880)



#### **TOP 10 PRICE APPRECIATIONS**

| Rank          | Artist           | Artwork                             | Previous auction                | on        | 2018 Auc                    | tion        |
|---------------|------------------|-------------------------------------|---------------------------------|-----------|-----------------------------|-------------|
| 1 Ri          | ichard LIN       | Feb 63 - 65 Painting Relief         | 28/06/1991<br>Christie's London | \$1,096   | 19 Nov Christie's<br>London | \$208,948   |
| 2 <b>S</b> A  | AN Yu            | Femme aux bras levés<br>(c.1920-30) | 11/12/2000 Piasa Paris          | \$1,204   | 24 Mar Sotheby's<br>Paris   | \$170,025   |
| 3 Je          | an-M.<br>ASQUIAT | Red Rabbit (1982)                   | 04/05/1993<br>Sotheby's NY      | \$63,525  | 17 May<br>Christie's NY     | \$6,612,500 |
| 4 Ke          | eith HARING      | Sister Cities -<br>For Tokyo (1985) | 13/11/1998<br>Christie's NY     | \$46,000  | 14 Nov<br>Sotheby's NY      | \$4,455,000 |
| 5 <b>Fr</b>   | rantisek FOLTYN  | Composition (1927)                  | 16/04/1992 Briest Paris         | \$4,047   | 13 Nov Sotheby's<br>London  | \$356,176   |
| 6 <b>V</b> a  | asilij SUCHAEV   | Russian landscape (1922)            | 29/04/1999<br>Sotheby's London  | \$6,667   | 05 Jun Sotheby's<br>London  | \$559,419   |
| 7 <b>A</b> ı  | ndy WARHOL       | Last Supper (1986)                  | 29/06/1988<br>Phillips London   | \$116,430 | 17 May<br>Phillips NY       | \$8,752,500 |
| 8 <b>B</b> ı  | ridget RILEY     | Close By (1992)                     | 12/12/1997<br>Christie's London | \$30,378  | 04 Oct Christie's<br>London | \$2,275,195 |
| 9 <b>K</b> a  | ay SAGE          | Festa (1947)                        | 25/04/1986<br>Sotheby's NY      | \$6,050   | 12 Nov<br>Christie's NY     | \$444,500   |
| 10 <b>Y</b> a | ayoi KUSAMA      | Pumpkin (1990)                      | 15/03/2006<br>Sotheby's NY      | \$16,800  | 15 Nov<br>Sotheby's NY      | \$999,000   |

The sample also reveals that long-term holding periods (over 15 years) generate the best capital gains, as they tend to take full advantage of an artist's price construction. The best financial transactions recorded in 2018 highlight works acquired relatively early in the career of artists who have now become icons of Post-War or Contemporary Art.

The minimalist painter Richard Lin, who died in 2011, generated the year's best capital gain after his painting *Feb 63-65 Painting relief* sold for 190 times its acquisition price 27 years earlier. This transaction produced an average annual return on investment of 32% over more than a quarter of a century.

Equally impressive was the price fetched by San Yu's drawing Femme aux bras levés that multiplied its previous acquisition price in 2000 at Drouot in Paris by 140 times. The exceptional value accretion of this work, several decades after the artist's death, is clearly linked to the recent market successes of 20th century Franco-Chinese painters (Zao Wou-Ki, Chu Teh-Chun, etc.). Whereas a dozen works on paper by San Yu were auctioned annually in the early 2000s, Artprice now lists

more than 100 transactions each year, with an extremely low unsold rate (6% in 2018).

# Female artists catching up

Among the most important transformations of the Art Market, the new recognition being granted to women artists offers tremendous investment opportunities. In light of the latest results, certain works by Bridget Riley have been as successful as those of Jean-Michel Basquiat, Andy Warhol or Keith Haring over the past 20 years. Purchased tens of thousands of dollars in the 1990s, her paintings are now worth several million each.

Another Brit, Cecily Brown, is experiencing an equally rapid revaluation. Her painting *Suddenly Last Summer* (1999), initially sold by Larry Gagosian in New York in 2000, went to auction for the first time in May 2009 at Phillips where it fetched \$662,500. Twelve months later, it was offered again (at Sotheby's) where it fetched just over \$1 million. On 16 May 2018, *Suddenly Last Summer* set a new record for Cecily Brown, at Sotheby's in New York, at \$6,776,200.

## **TOP 5 RESALES IN THE YEAR**

| Rank |                  |                                 | <b>-</b>                            |          |                            |          |
|------|------------------|---------------------------------|-------------------------------------|----------|----------------------------|----------|
| œ    | Artist           | Artwork                         | First Auction 20                    | ภาช      | Second Auction             | 2018     |
| 1    | Pietro BIANCHI   | The Judgement of Midas          | 23 Mar Koller Zurich                | \$14,458 | 23 Oct Dorotheum<br>Vienne | \$56,444 |
| 2    | Giovanni ODAZZI  | The Temptation of Saint Anthony | 07 Mar Wolley<br>& Wallis Salisbury | \$10,411 | 23 Oct Dorotheum<br>Vienne | \$37,629 |
| 3    | A.R. PENCK       | Kopf oder Adler (2002)          | 17 Feb Galleria<br>Pananti Florence | \$6,223  | 05 Dec Phillips<br>London  | \$22,303 |
| 4    | Olivier DEBRÉ    | Untitled (1958)                 | 20 Jun Beaussant-<br>Lefevre Paris  | \$1,594  | 06 Dec Sotheby's<br>Paris  | \$5,690  |
| 5    | Sofu TESHIGAHARA | Tableau graphisme (1971)        | 16 May<br>Expertisez.com Paris      | \$2,655  | 01 Oct Sotheby's HK        | \$8,783  |

This new recognition is also working for 19th century artists like Mary Cassatt, a close friend of Berthe Morisot and about whom Degas said "I cannot stand that a woman draws so well." Over the long term, the price evolution of Mary Cassatt's works has been sensational: acquired in 1984 for \$242,000, A Goodnight Hug (1880) was resold this year at Sotheby's for \$4,518,200, an annual return on investment of 9% over 34 years.

analyse the price construction and market structure of each artist, are increasingly helping to stabilise the Art Market and make it more efficient.

# Towards a more stable market

Curiously, the Old Masters market also offers short-term capital gain opportunities. Works sometimes lack visibility in 'ordinary' sales and can therefore be acquired well below their market value. Every year, examples of acquisitions followed by fast resales (within the year) illustrate a clear form of financial arbitrage. These strategies allow certain collector/investors to realize significant capital gains quickly, generally by including a work in a more prestigious sale.

# RETURN ON ARTWORKS BOUGHT AT AUCTION AND RESOLD IN 2018

| Purchase price          | ROI | Holding period<br>(years) |
|-------------------------|-----|---------------------------|
| \$10,000 - \$50,000     | 6 % | 12.5                      |
| \$50,000 - \$200,000    | 7 % | 11.5                      |
| \$200,000 - \$1 million | 8%  | 10.5                      |
| > \$1 million           | 8%  | 9.6                       |

Several market monitoring services exist nowadays allowing collectors and professionals to be informed in real time of artworks put up for sale. Artprice's decision support tools, developed to

# Top 100 auction performances in 2018

| <u> </u> | Auction result (\$) | Artwork   |                |
|----------|---------------------|---|----------------|
|          | 1 157,159,000       | Nu couché (sur le côté gauche) (1917)                         |                |
|          | 2 115,000,000       | Fillette la corbeille fleurie (1905)                          |                |
|          | 3 91,875,000        | Chop Suey (1929)  |                |
|          | 4 90,312,500        | Portrait of an Artist (Pool with Two Figures) (1972)          |                |
|          | 5 85,812,500        | Suprematist Composition (1916)                                |                |
|          | 6 84,687,500        | Nymphéas en fleur (c.1914-1917)                               |                |
|          | 7 80,750,000        | Odalisque couchée aux magnolias (1923)                        |                |
|          | 8 71,000,000        | La jeune fille sophistiquée (Portrait de Nancy Cunard) (1928) |                |
|          | 9 68,937,500        | Woman as Landscape (1954-1955)                                |                |
| 1        | 0 68,702,214        | Femme au béret et à la robe quadrillée (1937)                 |                |
| 1        | 1 65,204,489        | Juin-Octobre 1985 (1985)                                      |                |
| 1.       | 2 59,206,820        | Wood and rock   |                |
| 1:       | 3 57,829,046        | La Dormeuse (1932)  |                |
| 1-       | 4 55,437,500        | Composition with Red Strokes (1950)                           |                |
| 1.       | 5 49,812,500        | Study for Portrait (1977)                                     |                |
| 1        | 6 45,315,000        | Flexible (1984)   |                |
| 1        | 7 41,392,525        | View From the Peek (1963)                                     |                |
| 1        | 8 39,687,500        | Vue de l'asile et de la Chapelle Saint-Paul de Mausole (1889) |                |
| 1:       | 9 37,000,000        | Double Elvis [Ferus Type] (1963)                              |                |
| 2        | 0 36,920,500        | Le repos (1932)   |                |
| 2        | 1 35,974,916        | Buste de femme de profil (Femme écrivant) (1932)              |                |
| 2        | 2 35,712,500        | Untitled (Rust, Blacks on Plum) (1962)                        |                |
| 2:       | 3 35,187,500        | La Vague (1888)   |                |
| 2        | 4 34,098,000        | Number 32, 1949 (1949)  |                |
| 2        | 5 34,062,500        | La rade de Grandcamp (Le port de Grandcamp) (1885)            |                |
| 2        | 6 32,960,961        | La Gare Saint-Lazare, vue extérieure (1877)                   |                |
| 2        | 7 32,937,500        | Extérieur de la gare Saint-Lazare, effet de soleil (1877)     |                |
| 2        | 8 32,000,000        | Abstraktes Bild (1987)  |                |
| 2        | 9 31,812,500        | La table de musicien (1914)                                   |                |
| 3        | 0 31,812,500        | Le bassin aux nymphéas (1917-1919)                            |                |
| 3        | , ,                 | Six Self Portraits (1986)                                     |                |
| 3.       |                     | Flesh And Spirit (1982/83)                                    |                |
| 3:       |                     | No. 7 (Dark Over Light) (1954)                                |                |
| 3        |                     | Portrait on a White Cover (2002/03)                           |                |
| 3.       |                     | La Lampe (1931)   |                |
| 3        |                     | Pacific Coast Highway and Santa Monica (1990)                 |                |
| 3        |                     | Most Wanted Men No. 11, John Joseph H., Jr (1964)             |                |
| 3        |                     | Le principe du plaisir (1937)                                 |                |
| 3        |                     | Figure in Movement (1972)                                     |                |
| 4        |                     | Untitled (Pollo Frito) (1982)                                 |                |
| 4        |                     | Femme dans un fauteuil (Dora Maar) (1942)                     | <u>a</u>       |
| 4.       | · ·                 | Dämmernde stadt (Die kleine stadt ii) (1913)                  |                |
| 4:       |                     | Improvisation auf mahagoni (1910)                             | © artprice.com |
| 4        |                     | Ocean Park #126 (1984)  | C              |
| 4.       |                     | Et la terre était sans forme (1956-1957)                      | 190            |
| 4        |                     | Zum thema jngstes gericht (1913)                              | _              |
| 4        |                     | Play-Doh (1994-2014)  | 5              |
| 4        |                     | Le matador (1970)   | 9              |
| 4        |                     | Femme dans la nuit (1945)                                     | AMM            |
| 5        | 0 22,587,500        | Ocean Park #137 (1985)  | Ş              |

| Artist                            | Auction House  |
|-----------------------------------|--|
| Amedeo MODIGLIANI (1884-1920)     | 14 May, Sotheby's New York   |
| Pablo PICASSO (1881-1973)         | 8 May, Christie's New York   |
| Edward HOPPER (1882-1967)         | 13 Nov, Christie's New York  |
| David HOCKNEY (1937)              | 15 Nov. Christie's New York  |
| Kasimir MALEVICH (1878-1935)      | 15 May, Christie's New York  |
| Claude MONET (1840-1926)          | 8 May, Christie's New York   |
| Henri MATISSE (1869-1954)         | 8 May, Christie's New York   |
| Constantin BRANCUSI (1876-1957)   | 15 May, Christie's New York  |
| Willem DE KOONING (1904-1997)     | 13 Nov, Christie's New York  |
| Pablo PICASSO (1881-1973)         | 28 Feb, Sotheby's London   |
| ZAO Wou-Ki (1921-2013)            | 30 Sep, Sotheby's Hong Kong  |
| SU Shi (1037-1101)                | 26 Nov, Christie's Hong Kong   |
| Pablo PICASSO (1881-1973)         | 8 Mar, Phillips London   |
| Jackson POLLOCK (1912-1956)       | 13 Nov, Christie's New York  |
| Francis BACON (1909-1992)         | 17 May, Christie's New York  |
| Jean-Michel BASQUIAT (1960-1988)  | 17 May, Phillips New York  |
| PAN Tianshou (1897-1971)          | 20 Nov, China Guardian Beijing   |
| Vincent VAN GOGH (1853-1890)      | 15 May, Christie's New York  |
| Andy WARHOL (1928-1987)           | 17 May, Christie's New York  |
| Pablo PICASSO (1881-1973)         | 14 May, Sotheby's New York   |
| Pablo PICASSO (1881-1973)         | 19 Jun, Sotheby's London   |
| Mark ROTHKO (1903-1970)           | 15 Nov, Christie's New York  |
| Paul GAUGUIN (1848-1903)          | 8 May, Christie's New York   |
| Jackson POLLOCK (1912-1956)       | 16 May, Sotheby's New York   |
| Georges Pierre SEURAT (1859-1891) | 8 May, Christie's New York   |
| Claude MONET (1840-1926)          | 20 Jun, Christie's London  |
| Claude MONET (1840-1926)          | 8 May, Christie's New York   |
| Gerhard RICHTER (1932)            | 14 Nov, Sotheby's New York   |
| Juan GRIS (1887-1927)             | 8 May, Christie's New York   |
| Claude MONET (1840-1926)          | 11 Nov, Christie's New York  |
| Andy WARHOL (1928-1987)           | 6 Mar, Christie's London   |
| Jean-Michel BASQUIAT (1960-1988)  | 16 May, Sotheby's New York   |
| Mark ROTHKO (1903-1970)           | 17 May, Christie's New York  |
| Lucian FREUD (1922-2011)          | 26 Jun, Sotheby's London   |
| Pablo PICASSO (1881-1973)         | 11 Nov, Christie's New York  |
| David HOCKNEY (1937)              | 16 May, Sotheby's New York   |
| Andy WARHOL (1928-1987)           | 17 May, Christie's New York  |
| René MAGRITTE (1898-1967)         | 12 Nov, Sotheby's New York   |
| Francis BACON (1909-1992)         | 4 Oct, Christie's London   |
| Jean-Michel BASQUIAT (1960-1988)  | 14 Nov, Sotheby's New York   |
| Pablo PICASSO (1881-1973)         | 20 Jun, Christie's London  |
| Egon SCHIELE (1890-1918)          | 12 Nov, Sotheby's New York ਰੋ  |
| Wassily KANDINSKY (1866-1944)     | 12 Nov, Sotheby's New York   |
| Richard DIEBENKORN (1922-1993)    | 20 Jun, Christie's London 12 Nov, Sotheby's New York 12 Nov, Sotheby's New York 17 May, Christie's New York 29 Mar, Poly Auction Hong Kong 12 Nov, Sotheby's New York 17 May, Christie's New York 28 Feb, Sotheby's London 15 Nov, Phillips New York 15 Nov, Christie's New York |
| ZAO Wou-Ki (1921-2013)            | 29 Mar, Poly Auction Hong Kong   |
| Wassily KANDINSKY (1866-1944)     | 12 Nov, Sotheby's New York   |
| Jeff KOONS (1955)                 | 17 May, Christie's New York  |
| Pablo PICASSO (1881-1973)         | 28 Feb, Sotheby's London   |
| Joan MIRO (1893-1983)             | 15 Nov, Phillips New York  |
| Richard DIEBENKORN (1922-1993)    | 15 Nov, Christie's New York  |
|                                   |  |

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| Rank     | Auction<br>result (\$)   | Artwork  |                 |
|----------|--------------------------|--|-----------------|
| 51       | 22,525,369               | 14/12/59 (1959)  |                 |
| 52       | 21,975,800               | Das soldatenbad (Artillerymen) (1915)  |                 |
| 53       | 21,687,500               | Femme entendant de la musique (1945)   |                 |
| 54       | 21,687,500               | Study of Henrietta Moraes Laughing (1969)  |                 |
| 55       | 21,533,175               | Snowy mountains (2017)   |                 |
| 56       | 21,184,619               | Concetto spaziale, La fine di Dio (1963)   |                 |
| 57       | 21,125,000               | Gray Rectangles (1957)   |                 |
| 58       | 21,114,500               | Past Times (1997)  |                 |
| 59       | 20,900,000               | Discography Two (1983)   |                 |
| 60       | 20,621,000               | Le rond rouge (1939)   |                 |
| 61       | 20,550,000               | Matinée sur la Seine (1896)  |                 |
| 62       | 20,528,006               | Nu allongé I (Aurore) (1907)   |                 |
| 63       | 20,395,200               | Joseph de Montesquiou-Fezensac (1910)  |                 |
| 64       | 20,345,193               | Drei Pferde (1912)   |                 |
| 65       | 20,000,000               | Mural I/ Mural II/ Mural III (1933)  |                 |
| 66       | 19,958,612               | The Architect's Home In the Ravine (1991)  |                 |
| 67       | 19,649,625               | Tousands of mountains (1978)   |                 |
| 68       | 19,437,500               | Fleurs dans un vase (1886-1895)  |                 |
| 69       | 19,437,500               | Le grand déjeuner (1921)   |                 |
| 70       | 19,422,139               | Untitled (1982)  |                 |
| 71       | 19,206,130               | Inspired by Mao Tse-tung's Lyrics (1958)   |                 |
| 72       | 19,111,296               | Mousquetaire et nu assis (1967)  |                 |
| 73       | 18,856,500               | Untitled (1969)  |                 |
| 74       | 18,702,730               | River Qingxi in Mists []   |                 |
| 75       | 17,975,000               | 21 Feuilles Blanches (1953)  |                 |
| 76       | 17,187,500               | Le Chat (1951)   |                 |
| 77       | 16,728,820               | Multiflavors (1982)  |                 |
| 78       | 16,669,500               | Paysage au bois mort (Ramasseur de bois mort) (1906)   |                 |
| 79       | 16,647,567               | Le chat (1951)   |                 |
| 80       | 16,634,673               | Baiser, moyen modèle dit Taille de la Porte (1890)   |                 |
| 81       | 16,625,000               | Blueberry (1969)   |                 |
| 82       | 16,563,000               | Abstraktes Bild (1991) Two swallows  |                 |
| 83       | 16,374,183               |  |                 |
| 84<br>85 | 16,076,966               | Poem in seal script The song of the pipa player  |                 |
| 86       | 16,076,966<br>16,062,500 | Jeune fille dans le jardin de Giverny (1888)   |                 |
| 87       | 15,837,500               | La Seine à Lavacourt (1879)  |                 |
| 88       | 15,781,250               | La Clairière (1950)  |                 |
| 89       | 15,761,230               | Effet de neige à Giverny (1893)  |                 |
| 90       | 15,218,750               | Untitled (1990)  |                 |
| 91       | 15,216,750               | Charley's Space (1991)   | @               |
| 92       | 15,099,736               | Gelbgrün (Yellow-Green) (1982)   | a               |
| 93       | 14,996,681               | Bateaux à Collioure (1905)   | © artprice, com |
| 95       | 14,939,252               | Double East Yorkshire (1908)   | 3.00            |
| 95       | 14,811,283               | 22/07/64 (1964)  |                 |
| 96       | 14,598,946               | A young man standing   | 90/             |
| 97       | 14,472,784               | Untitled (2007)  | - 20            |
| 98       | 14,375,000               | Odalisque, mains dans le dos (1923)  | 2019/           |
| 99       | 14,262,500               | Untitled XIX (1982)  |                 |
| 100      | 14,072,800               | Apokalyptische landschaft - Junger mann mit strohhut (1912)  |                 |
|          | ,,                       | L 2 L. | ,               |



| Artist                            | Auction House  |
|-----------------------------------|--|
| ZAO Wou-Ki (1921-2013)            | 26 May, Christie's Hong Kong   |
| Ernst Ludwig KIRCHNER (1880-1938) | 12 Nov, Sotheby's New York   |
| Joan MIRO (1893-1983)             | 15 May, Christie's New York  |
| Francis BACON (1909-1992)         | 15 Nov, Christie's New York  |
| CUI Ruzhuo (1944)                 | 3 Oct, China Guardian Hong Kong  |
| Lucio FONTANA (1899-1968)         | 4 Oct, Christie's London   |
| Jasper JOHNS (1930)               | 13 Nov, Christie's New York  |
| Kerry James MARSHALL (1955)       | 16 May, Sotheby's New York   |
| Jean-Michel BASQUIAT (1960-1988)  | 15 Nov, Christie's New York  |
| Wassily KANDINSKY (1866-1944)     | 12 Nov, Sotheby's New York   |
| Claude MONET (1840-1926)          | 14 May, Sotheby's New York   |
| Henri MATISSE (1869-1954)         | 8 Mar, Phillips London   |
| Oskar KOKOSCHKA (1886-1980)       | 12 Nov, Sotheby's New York   |
| Franz MARC (1880-1916)            | 20 Jun, Christie's London  |
| Joan MIRO (1893-1983)             | 8 May, Christie's New York   |
| Peter DOIG (1959)                 | 7 Mar, Sotheby's London  |
| LI Keran (1907-1989)              | 18 Jun, China Guardian Beijing   |
| Paul GAUGUIN (1848-1903)          | 8 May, Christie's New York   |
| Fernand LÉGER (1881-1955)         | 15 May, Christie's New York  |
| Jean-Michel BASQUIAT (1960-1988)  | 26 Jun, Sotheby's London   |
| FU Baoshi (1904-1965)             | 20 Nov, China Guardian Beijing   |
| Pablo PICASSO (1881-1973)         | 27 Feb, Christie's London  |
| Mark ROTHKO (1903-1970)           | 16 May, Sotheby's New York   |
| QIAN Weicheng (1720-1772)         | 3 Apr, Sotheby's Hong Kong   |
| Alexander CALDER (1898-1976)      | 15 Nov, Christie's New York  |
| Alberto GIACOMETTI (1901-1966)    | 11 Nov, Christie's New York  |
| Jean-Michel BASQUIAT (1960-1988)  | 6 Mar, Christie's London   |
| Maurice DE VLAMINCK (1876-1958)   | 12 Nov, Sotheby's New York   |
| Alberto GIACOMETTI (1901-1966)    | 19 Jun, Sotheby's London   |
| Auguste RODIN (1840-1917)         | 20 Jun, Christie's London  |
| Joan MITCHELL (1926-1992)         | 17 May, Christie's New York  |
| Gerhard RICHTER (1932)            | 16 May, Sotheby's New York   |
| WU Guanzhong (1919-2010)          | 6 Dec, Poly International Beijing  |
| CUI Ruzhuo (1944)                 | 15 Jun, Beijing Council Beijing  |
| FU Baoshi (1904-1965)             | 17 Jun, Poly International Beijing   |
| Claude MONET (1840-1926)          | 11 Nov, Christie's New York  |
| Claude MONET (1840-1926)          | 8 May, Christie's New York   |
| Alberto GIACOMETTI (1901-1966)    | 15 May, Christie's New York  |
| Claude MONET (1840-1926)          | 11 Nov, Christie's New York  |
| Christopher WOOL (1955)           | 15 Nov, Christie's New York  |
| Peter DOIG (1959)                 | 6 Mar, Christie's London   |
| Gerhard RICHTER (1932)            | 7 Mar, Sotheby's London  |
| André DERAIN (1880-1954)          | 28 Feb, Sotheby's London   |
| David HOCKNEY (1937)              | 26 Jun, Sotheby's London   |
| ZAO Wou-Ki (1921-2013)            | 6 Mar, Christie's London 7 Mar, Sotheby's London 28 Feb, Sotheby's London 26 Jun, Sotheby's London 24 Nov, Christie's Wanchai 4 Dec, Christie's Wanchai 4 Dec, Christie's London 7 Mar, Sotheby's London 15 May, Christie's New York 9 May, Christie's New York 12 Nov, Sotheby's New York |
| Lucas VAN LEYDEN (1494-1533)      | 4 Dec, Christie's London   |
| Christopher WOOL (1955)           | 7 Mar, Sotheby's London  |
| Henri MATISSE (1869-1954)         | 15 May, Christie's New York  |
| Willem DE KOONING (1904-1997)     | 9 May, Christie's New York   |
| Ludwig MEIDNER (1884-1966)        | 12 Nov, Sotheby's New York   |
| LUUWIE IVILIDIVEN (1004-1300)     | 12 INOV, SOLLIEUS SINEW TOLK   |

# Top 500 auction performances in 2018

| Ž<br>P Artist                               | 9,2 | Auction Turnover (\$) | Sold<br>Lots | Top Hammer Price (\$)                          |
|---|-----|-----------------------|--------------|--|
| 1 Pablo PICASSO (1881-1973)                 | ES  | 744,426,285           | 3,391        | 115,000,00                                     |
| 2 Claude MONET (1840-1926)                  | FR  | 356,987,936           | 36           | 84,687,50                                      |
| 3 ZAO Wou-Ki (1921-2013)                    | CN  | 326,709,980           | 501          | 65,204,48                                      |
| 4 Jean-Michel BASQUIAT (1960-1988)          | US  | 254,144,702           | 123          | 45,315,00                                      |
| 5 Andy WARHOL (1928-1987)                   | US  | 243,515,430           | 1,551        | 37,000,00                                      |
| 6 David HOCKNEY (1937)                      | GB  | 206,494,892           | 506          | 90,312,50                                      |
| 7 ZHANG Daqian (1899-1983)                  | CN  | 181,669,552           | 536          | 13,129,52                                      |
| 8 Amedeo MODIGLIANI (1884-1920)             | IT  | 162,878,233           | 38           | 157,159,00                                     |
| 9 Henri MATISSE (1869-1954)                 | FR  | 154,137,127           | 494          | 80,750,00                                      |
| 0 Willem DE KOONING (1904-1997)             | NL  | 152,720,104           | 93           | 68,937,50                                      |
| 1 Gerhard RICHTER (1932)                    | DE  | 143,079,367           | 305          | 32,000,00                                      |
| 2 QI Baishi (1864-1957)                     | CN  | 130,790,024           | 358          | 13,245,60                                      |
| 3 Joan MIRO (1893-1983)                     | ES  | 127,483,893           | 1,345        | 22,590,00                                      |
| 4 Francis BACON (1909-1992)                 | IE  | 126,612,228           | 122          | 49,812,50                                      |
| 5 CUI Ruzhuo (1944)                         | CN  | 124,304,239           | 28           | 21,533,17                                      |
| 6 Edward HOPPER (1882-1967)                 | US  | 120,120,439           | 16           | 91,875,00                                      |
| 7 Alberto GIACOMETTI (1901-1966)            | CH  | 110,947,914           | 144          | 17,187,50                                      |
| 8 WU Guanzhong (1919-2010)                  | CN  | 110,872,838           | 116          | 16,374,18                                      |
| 9 FU Baoshi (1904-1965)                     | CN  | 106,776,963           | 82           | 19,206,13                                      |
| 0 Jackson POLLOCK (1912-1956)               | US  | 105,077,560           | 16           | 55,437,50                                      |
| 1 Lucio FONTANA (1899-1968)                 | AR  | 104,900,450           | 249          | 21,184,61                                      |
| 2 Yayoi KUSAMA (1929)                       | JP  | 104,900,430           | 707          | 4,534,98                                       |
| 3 Alexander CALDER (1898-1976)              | US  | 100,841,768           | 472          |  |
| , ,   | LV  |                       |              | 17,975,00                                      |
| 4 Mark ROTHKO (1903-1970)                   | US  | 98,739,143            | 11<br>98     | 35,712,50                                      |
| 5 Richard DIEBENKORN (1922-1993)            | UA  | 96,526,854            | 7            | 23,937,50                                      |
| 6 Kasimir Sevrinovitch MALEVICH (1878-1935) |     | 96,249,046            |              | 85,812,50                                      |
| 7 Wassily KANDINSKY (1866-1944)             | RU  | 93,773,926            | 108          | 24,233,80                                      |
| 8 Joan MITCHELL (1926-1992)                 | US  | 83,925,120            | 42           | 16,625,00                                      |
| 9 Christopher WOOL (1955)                   | US  | 81,805,048            | 55           | 15,218,75                                      |
| 0 HUANG Binhong (1865-1955)                 | CN  | 80,887,776            | 175          | 11,258,76                                      |
| 1 René MAGRITTE (1898-1967)                 | BE  | 78,747,738            | 139          | 26,830,50                                      |
| 2 Peter DOIG (1959)                         | UK  | 77,491,023            | 45           | 19,958,6                                       |
| 3 Marc CHAGALL (1887-1985)                  | BY  | 76,937,430            | 1,254        | 7,062,50                                       |
| 4 LI Keran (1907-1989)                      | CN  | 73,616,033            | 115          | 19,649,62                                      |
| 5 Constantin BRANCUSI (1876-1957)           | RO  | 72,314,644            | 9            | 71,000,00                                      |
| 5 Paul GAUGUIN (1848-1903)                  | FR  | 71,030,202            | 58           | 35,187,50                                      |
| 7 Fernand LÉGER (1881-1955)                 | FR  | 69,208,228            | 251          | 19,437,50                                      |
| 8 Georgia O'KEEFFE (1887-1986)              | US  | 66,666,700            | 15           | 13,282,50                                      |
| 9 Roy LICHTENSTEIN (1923-1997)              | US  | 66,455,586            | 544          | 10,501,90                                      |
| 0 XU Beihong (1895-1953)                    | CN  | 63,671,231            | 101          | 13,933,37                                      |
| 1 George CONDO (1957)                       | US  | 63,330,085            | 124          | 6,162,50                                       |
| 2 SU Shi (1037-1101)                        | CN  | 59,216,320            | 2            | 6,162,50<br>59,206,82<br>9,672,12<br>21,125,00 |
| 3 CHU Teh-Chun (1920-2014)                  | CN  | 58,146,858            | 99           | 9,672,12                                       |
| 4 Jasper JOHNS (1930)                       | US  | 57,661,884            | 157          | 21,125,00                                      |
| 5 Jean DUBUFFET (1901-1985)                 | FR  | 55,846,809            | 212          | 5,866,06                                       |
| 6 PAN Tianshou (1897-1971)                  | CN  | 55,373,364            | 53           | 5,866,06<br>41,392,52<br>9,312,50              |
| 7 Henry MOORE (1898-1986)                   | GB  | 53,712,797            | 357          | 9,312,50                                       |
| 8 Vincent VAN GOGH (1853-1890)              | NL  | 53,605,188            | 11           | 39,687,50                                      |
| 9 WU Changshuo (1844-1927)                  | CN  | 51,080,451            | 359          | 39,687,50<br>2,590,17<br>10,908,97             |
| 0 LU Yanshao (1909-1993)                    | CN  | 48,494,664            | 206          | 10,000,0                                       |



| ਵੱ<br>ਛੁ<br>Artist                      | Country<br>of Birth | Auction Turnover<br>(\$) | Sold<br>Lots | Top Hammer Price<br>(\$)                        |
|---|---------------------|--------------------------|--------------|---|
| 51 ZHOU Chunya (1955)                   | CN                  | 45,283,941               | 68           | 6,743,740                                       |
| 52 SAN Yu (1895-1966)                   | CN                  | 43,961,015               | 129          | 8,806,683                                       |
| 53 Rudolf STINGEL (1956)                | IT                  | 43,832,468               | 24           | 7,938,905                                       |
| 54 Camille PISSARRO (1830-1903)         | FR                  | 43,151,079               | 106          | 12,350,000                                      |
| 55 Pierre SOULAGES (1919)               | FR                  | 42,165,272               | 149          | 10,600,000                                      |
| 56 Auguste RODIN (1840-1917)            | FR                  | 41,681,595               | 108          | 16,634,673                                      |
| 57 Mark BRADFORD (1961)                 | US                  | 41,348,932               | 12           | 11,979,851                                      |
| 58 Juan GRIS (1887-1927)                | ES                  | 41,340,177               | 21           | 31,812,500                                      |
| 59 Georg BASELITZ (1938)                | DE                  | 40,560,546               | 176          | 5,040,800                                       |
| 60 Maurice DE VLAMINCK (1876-1958)      | FR                  | 40,285,090               | 173          | 16,669,500                                      |
| 61 PU Ru (1896-1963)                    | CN                  | 39,596,497               | 760          | 1,776,860                                       |
| 62 Edgar DEGAS (1834-1917)              | FR                  | 39,566,496               | 88           | 12,515,315                                      |
| 63 QIAN Weicheng (1720-1772)            | CN                  | 39,092,037               | 11           | 18,702,730                                      |
| 64 Egon SCHIELE (1890-1918)             | AT                  | 38,699,251               | 69           | 24,572,500                                      |
| 65 Jeff KOONS (1955)                    | US                  | 38,125,066               | 175          | 22,812,500                                      |
| 66 Lucian FREUD (1922-2011)             | DE                  | 38,121,749               | 41           | 29,732,780                                      |
| 67 Kerry James MARSHALL (1955)          | US                  | 38,016,250               | 18           | 21,114,500                                      |
| 68 Pierre-Auguste RENOIR (1841-1919)    | FR                  | 37,741,410               | 259          | 9,087,500                                       |
| 69 Yoshitomo NARA (1959)                | JP                  | 36,634,702               | 355          | 3,388,169                                       |
| 70 Paul SIGNAC (1863-1935)              | FR                  | 36,192,572               | 97           | 13,812,500                                      |
| 71 Georges Pierre SEURAT (1859-1891)    | FR                  | 36,071,954               | 8            | 34,062,500                                      |
| 72 Norman Perceval ROCKWELL (1894-1978) | US                  |                          | 105          |   |
| , ,                                     | US                  | 35,468,843               |              | 8,131,000                                       |
| 73 KAWS (1974)                          |                     | 34,061,302               | 493          | 3,495,000                                       |
| 74 CHEN Yifei (1946-2005)               | CN                  | 33,947,383               | 33           | 10,623,791                                      |
| 75 Ernst Ludwig KIRCHNER (1880-1938)    | DE                  | 33,747,739               | 129          | 21,975,800                                      |
| 76 Frank STELLA (1936)                  | US                  | 33,573,526               | 167          | 8,879,400                                       |
| 77 Édouard MANET (1832-1883)            | FR                  | 33,053,651               | 75           | 12,968,750                                      |
| 78 Fernando BOTERO (1932)               | CO                  | 32,623,977               | 98           | 2,915,331                                       |
| 79 Cecily BROWN (1969)                  | GB                  | 32,480,908               | 26           | 6,776,200                                       |
| 80 LIN Fengmian (1900-1991)             | CN                  | 32,229,850               | 153          | 2,991,170                                       |
| 81 Keith HARING (1958-1990)             | US                  | 32,210,736               | 474          | 5,134,233                                       |
| 82 Whan-Ki KIM (1913-1974)              | KR                  | 32,127,086               | 46           | 8,882,941                                       |
| 83 Tsuguharu FOUJITA (1886-1968)        | JP                  | 31,738,628               | 465          | 9,366,687                                       |
| 84 Nicolas DE STAËL (1914-1955)         | RU                  | 31,330,881               | 26           | 12,125,000                                      |
| 85 Takashi MURAKAMI (1962)              | JP                  | 31,301,739               | 572          | 8,826,036                                       |
| 86 Damien HIRST (1965)                  | GB                  | 31,016,112               | 374          | 4,412,500                                       |
| 87 ZHU Da (1626-1705)                   | CN                  | 30,811,284               | 29           | 5,448,304                                       |
| 88 Richard PRINCE (1949)                | US                  | 30,624,118               | 61           | 5,487,500                                       |
| 89 Yves KLEIN (1928-1962)               | FR                  | 30,392,775               | 43           | 8,962,068                                       |
| 90 Donald JUDD (1928-1994)              | US                  | 30,149,820               | 60           | 8,131,000 <sub>©</sub>                          |
| 91 CyTWOMBLY (1928-2011)                | US                  | 29,598,930               | 78           | 8,653,600 a pt 5,938,690 5,146,470 a            |
| 92 WU Hufan (1894-1968)                 | CN                  | 28,528,254               | 200          | 3,122,699 \(\frac{1}{2}\).                      |
| 93 HUANG Zhou (1925-1997)               | CN                  | 27,381,952               | 210          | 5,938,690                                       |
| 94 ZENG Fanzhi (1964)                   | CN                  | 27,015,656               | 32           | 5,146,470                                       |
| 95 Sam FRANCIS (1923-1994)              | US                  | 26,751,826               | 349          | 3,252,500 ₺                                     |
| 96 Giorgio MORANDI (1890-1964)          | IT                  | 26,084,390               | 77           | 4,332,500 7                                     |
| 97 Ed RUSCHA (1937)                     | US                  | 25,667,408               | 141          | 3,252,500 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 |
| 98 Salvador DALI (1904-1989)            | ES                  | 25,383,852               | 1,881        | 4,878,246                                       |
| 99 Morton Wayne THIEBAUD (1920)         | US                  | 25,171,815               | 115          | 4,878,246 \\ 4,812,500 \\ 863,534               |
| 100 Bernard BUFFET (1928-1999)          | FR                  | 24,842,190               | 688          | 863,534 ⋝                                       |

| Rank | Artist   | Country<br>of Birth | Auction Turnover<br>(\$) | Sold<br>Lots | Top Hammer Price<br>(\$)   |
|------|--|---------------------|--------------------------|--------------|--|
| 101  | Kazuo SHIRAGA (1924-2008)                                  | JP                  | 24,722,021               | 43           | 10,285,493   |
| 102  | Louise BOURGEOIS (1911-2010)                               | FR                  | 24,616,761               | 67           | 9,620,586  |
| 103  | Albert OEHLEN (1954)                                       | DE                  | 24,043,096               | 30           | 4,695,131  |
| 104  | François-Xavier LALANNE (1927-2008)                        | FR                  | 23,214,772               | 94           | 4,572,500  |
|      | Pierre BONNARD (1867-1947)                                 | FR                  | 23,166,751               | 155          | 6,612,500  |
| 106  | Sigmar POLKE (1941-2010)                                   | PL                  | 22,970,508               | 138          | 3,758,382  |
|      | Oskar KOKOSCHKA (1886-1980)                                | AT                  | 22,762,006               | 173          | 20,395,200   |
|      | Robert MOTHERWELL (1915-1991)                              | US                  | 22,366,782               | 204          | 12,690,000   |
|      | Hans ARP (1886-1966)                                       | FR                  | 22,207,230               | 124          | 5,825,000  |
| 110  | ZHANG Xiaogang (1958)                                      | CN                  | 22,154,481               | 27           | 6,211,340  |
|      | WEN Zhengming (1470-1559)                                  | CN                  | 21,439,401               | 59           | 12,797,459   |
|      | Paul CÉZANNE (1839-1906)                                   | FR                  | 21,073,276               | 49           | 11,137,400   |
|      | REMBRANDT VAN RIJN (1606-1669)                             | NL                  | 20,844,687               | 616          | 12,082,995   |
|      | André DERAIN (1880-1954)                                   | FR                  | 20,838,805               | 180          | 14,996,681   |
|      | Franz MARC (1880-1916)                                     | DE                  | 20,602,630               | 35           | 20,345,193   |
|      | Barbara HEPWORTH (1903-1975)                               | GB                  | 19,961,638               | 64           | 2,775,000  |
|      | Ufan LEE (1936)  | KR                  | 19,914,809               | 133          | 1,602,427  |
|      | Anthonius VAN DYCK (1599-1641)                             | BE                  | 19,675,454               | 22           | 7,488,080  |
|      | Édouard VUILLARD (1868-1940)                               | FR                  | 19,430,501               | 133          | 3,852,500  |
|      | Edvard MUNCH (1863-1944)                                   | NO                  | 19,396,791               | 101          | 11,292,200   |
|      | Alfred SISLEY (1839-1899)                                  | FR                  | 19,147,189               | 22           | 4,212,500  |
|      | David SMITH (1906-1965)                                    | US                  | 19,115,680               | 13           | 9,312,500  |
|      | Martin KIPPENBERGER (1953-1997)                            | DE                  | 18,791,908               | 33           | 11,096,876   |
|      | ZHU Yuanzhi (1906-1963)                                    | CN                  | 18,769,224               | 14           | 7,469,155  |
|      | Tom WESSELMANN (1931-2004)                                 | US                  | 18,286,246               | 195          | 3,196,250  |
|      | Ellsworth KELLY (1923-2015)                                | US                  | 18,193,408               | 137          | 5,131,400  |
|      | Lucas I CRANACH (1472-1553)                                | DE                  | 17,667,744               | 22           | 7,737,500  |
|      | QI Gong (1912-2005)  | CN                  | 17,463,596               | 248          | 1,178,707  |
|      | Arshile GORKY (1904-1948)                                  | AM                  | 17,435,813               | 20           | 14,037,500   |
|      | Jean-Paul RIOPELLE (1923-2002)                             | CA                  | 17,351,815               | 101          | 4,913,273  |
|      | Alexej VON JAWLENSKY (1864-1941)                           | RU                  | 17,228,886               | 31           | 6,000,000  |
|      | Agnes MARTIN (1912-2004)                                   | CA                  | 17,208,649               | 39           | 5,712,500  |
|      | Rufino TAMAYO (1899-1991)                                  | MX                  | 17,060,015               | 192          | 5,873,000  |
|      | Tamara DE LEMPICKA (1898-1980)                             | PL                  | 16,399,611               | 41           | 9,087,500  |
|      | Lynn Russell CHADWICK (1914-2003)                          | GB                  | 16,376,980               | 116          | 3,477,233  |
|      | Sayed Haider RAZA (1922-2016)                              | IN                  | 16,207,457               | 106          | 4,452,500  |
|      | Camille Jean-Baptiste COROT (1796-1875)                    | FR                  | 16,088,424               | 81           | 9,009,844  |
|      | BANKSY (1974)  | GB                  | 15,973,919               | 541          | 1,364,669  |
|      | YU Fei'an (1888-1959)                                      | CN                  | 15,846,409               | 77           | 2,322,228  |
|      | WANG Hui (1632-1717)                                       | CN                  | 15,742,066               | 40           | 5,001,723 <sub>@</sub>   |
|      | Helen FRANKENTHALER (1928-2011)                            | US                  | 15,523,257               | 93           | 3,001,723 <sub>@</sub>   |
|      | Tyeb MEHTA (1925-2009)                                     | IN                  | 15,325,237               | 93           | 3,015,000 er pri<br>3,891,261 pri<br>2,011,902 co<br>5,712,500 m             |
|      | Alighiero BOETTI (1940-1994)                               | IT                  | 15,330,007               | 137          | 2,031,201 G  |
|      | Morris LOUIS (1912-1962)                                   | US                  | 15,272,598               | 6            | 5 712 500  |
|      | Mark GROTJAHN (1968)                                       | US                  | 15,230,513               | 13           | 7,712,300 5  |
|      | , ,  |                     |                          |              | 0,062,200 7  |
|      | Barnett NEWMAN (1905-1970) Pobert INDIANA (1908-2018)      | US<br>US            | 14,934,544               | 10<br>257    | 7,073,000 <del>18</del><br>9,963,200 <del>7.</del><br>3,495,000 <del>8</del> |
|      | Robert INDIANA (1928-2018)<br>Lucas VAN LEYDEN (1494-1533) | NL                  | 14,742,312               |              | 1/ 500 0/E >   |
|      | Kees VAN DONGEN (1877-1968)                                | NL<br>NL            | 14,730,744               | 57<br>116    | 14,598,946 A<br>2,172,500<br>5,195,600                                       |
|      | Franz KLINE (1910-1962)                                    | US                  | 14,668,607               | 24           | 2,1/2,300 <u>\$</u>  |
| 100  | FIGUR NEURINE (1310-1302)                                  | US                  | 14,463,980               | 24           | 5,195,000  |



| Rank                      | Artist                 | Country<br>of Birth | Auction Turnover (\$) | Sold<br>Lots | Top Hammer Price<br>(\$)               |
|---------------------------|------------------------|---------------------|-----------------------|--------------|--|
| 51 Ludwig MEIDNER (18     | 84-1966)               | DE                  | 14,444,211            | 30           | 14,072,80                              |
| 52 Francis PICABIA (187   | 9-1953)                | FR                  | 14,416,693            | 72           | 4,186,84                               |
| 3 Peter Paul RUBENS (1    | 577-1640)              | DE                  | 14,406,098            | 8            | 7,163,88                               |
| 4 Gustave CAILLEBOT       | E (1848-1894)          | FR                  | 14,297,982            | 5            | 8,187,50                               |
| 55 LIN Richard (1933-20   | l1)                    | TW                  | 14,239,448            | 45           | 1,165,16                               |
| 66 Raoul DUFY (1877-19    | 53)                    | FR                  | 14,220,581            | 277          | 1,753,01                               |
| 7 Milton Clark AVERY (1   | 885-1965)              | US                  | 14,195,755            | 100          | 3,012,50                               |
| 8 Raden Sjarief Bastan    | nan SALEH (1814-1880)  | ID                  | 14,187,984            | 4            | 11,091,71                              |
| 59 Alberto BURRI (1915-   |                        | IT                  | 13,998,735            | 48           | 8,136,14                               |
| 60 Günther UECKER (19     | 30)                    | DE                  | 13,652,281            | 238          | 1,333,08                               |
| 51 SHI Lu (1919-1982)     |                        | CN                  | 13,626,643            | 32           | 2,679,49                               |
| 52 Max ERNST (1891-197    | <sup>7</sup> 6)        | DE                  | 13,488,809            | 220          | 3,135,00                               |
| 3 Laurence Stephen LC     | •                      | GB                  | 13,470,308            | 250          | 6,810,10                               |
| 54 Antony GORMLEY (19     |                        | GB                  | 13,465,633            | 74           | 3,971,3                                |
| 55 Mark TANSEY (1949)     | 33,                    | US                  | 13,343,936            | 8            | 7,453,6                                |
| 66 GUAN Liang (1900-19    | 86)                    | CN                  | 13,301,725            | 202          | 1,272,4                                |
| 57 Jenny SAVILLE (1970)   | 55,                    | GB                  | 13,225,583            | 2            | 12,490,5                               |
| 58 Umberto BOCCIONI       | 1882-1916)             | IT                  | 13,208,000            | 10           | 12,505,9                               |
| 59 Frans I HALS (1580-16  |                        | BE                  | 13,183,179            | 2            | 12,808,1                               |
| 70 ZHANG Zongcang (16     |                        | CN                  | 13,169,628            | 6            | 12,504,3                               |
| 71 Jonas WOOD (1977)      | 1730)                  | US                  | 13,158,477            | 58           | 2,292,5                                |
| 72 Diego RIVERA (1886-    | 057)                   | MX                  |                       | 45           |  |
| •                         | •                      | IVIA<br>GR          | 13,066,776            |              | 9,762,5                                |
| 73 Giorgio DE CHIRICO (   |                        |                     | 12,830,739            | 228          | 1,181,0                                |
| 74 Odilon REDON (1840     | ,                      | FR                  | 12,678,912            | 69           | 4,092,5                                |
| 75 YU Youren (1879-196    | ,                      | CN                  | 12,611,503            | 484          | 710,8                                  |
| 76 Kenneth NOLAND (1      | •                      | US                  | 12,572,598            | 63           | 2,355,0                                |
| 77 Emil NOLDE (1867-19    | ,                      | DE                  | 12,546,497            | 104          | 1,538,1                                |
| 78 Georges BRAQUE (18     |                        | FR                  | 12,407,748            | 340          | 6,987,3                                |
| 79 WANG Duo (1592-165     |                        | CN                  | 12,396,476            | 29           | 2,704,8                                |
| 30 XIE Zhiliu (1910-1997) |                        | CN                  | 12,371,102            | 167          | 862,6                                  |
| 31 Maqbool Fida HUSAI     |                        | IN                  | 12,286,686            | 116          | 1,075,8                                |
| 32 John Singer SARGEN     |                        | IT                  | 12,129,965            | 17           | 9,087,5                                |
| 33 Anish KAPOOR (1954     | )                      | IN                  | 12,095,316            | 51           | 1,338,4                                |
| 34 Hans HOFMANN (18       | 30-1966)               | DE                  | 12,086,640            | 41           | 8,597,1                                |
| 35 Pieter II BRUEGHEL (d  | .1564-1637/38)         | BE                  | 11,963,346            | 9            | 8,063,2                                |
| 36 Serge POLIAKOFF (19    | •                      | RU                  | 11,828,041            | 159          | 1,101,7                                |
| 37 Günther FÖRG (1952     | 2013)                  | DE                  | 11,822,834            | 188          | 727,9                                  |
| 38 John Angus CHAMBE      | RLAIN (1927-2011)      | US                  | 11,778,320            | 40           | 5,534,3                                |
| 39 Gilbert STUART (1755   | -1828)                 | US                  | 11,748,050            | 7            | 11,562,5                               |
| 00 SHI Tao (1642-c.1707)  |                        | CN                  | 11,730,866            | 17           | 5,096,0                                |
| 91 Andy & Jean-Michel V   | VARHOL & BASQUIAT (XX) | US                  | 11,578,552            | 6            | 9,443,9                                |
| 2 HONG Yi (1880-1942)     |                        | CN                  | 11,549,489            | 60           | 1,239,7                                |
| 3 Francis Newton SOU      | ZA (1924-2002)         | IN                  | 11,545,673            | 140          | 9,443,9<br>1,239,7<br>790,7<br>1,119,3 |
| 94 Eugène BOUDIN (182     | 4-1898)                | FR                  | 11,508,970            | 114          | 1,119,3                                |
| 95 Newell Convers WYE     |                        | US                  | 11,427,295            | 20           | 5,985,9                                |
| 96 ZHAO Zuo (1570/73-     |                        | CN                  | 11,426,368            | 11           | 6,252,1                                |
| 97 Eugène DELACROIX (     |                        | FR                  | 11,275,582            | 53           | 5,985,9l<br>6,252,1:<br>9,875,0l       |
| 98 Alex KATZ (1927)       |                        | US                  | 11,230,873            | 181          | 951.0                                  |
| 99 Sean SCULLY (1945)     |                        | IE                  | 11,206,059            | 49           | 951,0<br>1,588,3<br>806,6              |
| 00 LI Xiongcai (1910-200  | 1)                     | CN                  | 11,157,943            | 179          | 806.60                                 |



| 준 Artist                                 | Country<br>of Birth | Auction Turnover (\$) | Sold<br>Lots | Top Hammer Price<br>(\$)              |
|--|---------------------|-----------------------|--------------|---------------------------------------|
| 51 Sol LEWITT (1928-2007)                | US                  | 7,625,322             | 246          | 372,50                                |
| 52 Chaïm SOUTINE (1894-1943)             | RU                  | 7,606,010             | 11           | 1,695,00                              |
| 53 Thomas MORAN (1837-1926)              | US                  | 7,557,581             | 32           | 1,935,00                              |
| 54 WANG Meng (1308-1385)                 | CN                  | 7,526,149             | 2            | 7,518,48                              |
| 55 Maurice UTRILLO (1883-1955)           | FR                  | 7,519,416             | 146          | 285,95                                |
| 56 Jacob LAWRENCE (1917-2000)            | US                  | 7,449,102             | 41           | 6,169,80                              |
| 57 Brice MARDEN (1938)                   | US                  | 7,433,925             | 71           | 1,455,00                              |
| 58 Enrico CASTELLANI (1930-2017)         | IT                  | 7,395,554             | 58           | 767,46                                |
| 59 CHEN Shaomei (1909-1954)              | CN                  | 7,273,876             | 40           | 4,349,46                              |
| 50 HE Haixia (1908-1998)                 | CN                  | 7,223,268             | 79           | 1,420,08                              |
| 51 LIU Guosong (1932)                    | CN                  | 7,183,554             | 58           | 685,73                                |
| 52 Winslow HOMER (1836-1910)             | US                  | 7,144,835             | 26           | 4,572,50                              |
| 53 KANGXI (1654-1722)                    | CN                  | 7,143,931             | 9            | 5,353,18                              |
| 64 Bridget RILEY (1931)                  | GB                  | 7,139,372             | 79           | 2,275,19                              |
| 55 AFFANDI (1907-1990)                   | ID                  | 7,071,821             | 41           | 855,6                                 |
| 66 Charles R. SHEELER (1883-1965)        | US                  | 7,045,775             | 15           | 2,232,5                               |
| 57 Camille CLAUDEL (1864-1943)           | FR                  | 7,029,433             | 16           | 1,515,5                               |
| 88 Antonio CANOVA (1757-1822)            | IT                  | 7,017,919             | 4            | 7,014,5                               |
| 9 Aristide MAILLOL (1861-1944)           | FR                  | 7,017,098             | 116          | 2,652,5                               |
| 70 Al Xuan (1947)                        | CN                  | 7,004,317             | 19           | 3,762,2                               |
| 1 Barkley L. HENDRICKS (1945-2017)       | US                  | 6,955,000             | 7            | 2,175,0                               |
| '2 REN Zhong (1976)                      | CN                  | 6,847,360             | 26           | 2,760,4                               |
| '3 Jesús Rafael SOTO (1923-2005)         | VE                  | 6,835,741             | 87           | 1,035,0                               |
| 74 Georges MATHIEU (1921-2012)           | FR                  | 6,780,271             | 115          | 580,0                                 |
| 75 Henri MARTIN (1860-1943)              | FR                  | 6,765,724             | 37           | 754,3                                 |
| 76 Cindy SHERMAN (1954)                  | US                  | 6,755,382             | 66           | 1,252,0                               |
| 7 WANG Shimin (1592-1680)                | CN                  |                       | 12           |                                       |
|  | CN                  | 6,752,366             | 129          | 4,108,5                               |
| /8 HE Shaoji (1799-1873)                 | IT                  | 6,726,716             |              | 349,9                                 |
| /9 Ludovico CARRACCI (1555-1619)         |                     | 6,709,551             | 3            | 6,703,3                               |
| 30 YUE Minjun (1962)                     | CN                  | 6,680,781             | 42           | 2,484,5                               |
| 21 TANG Yin (1470-1523)                  | CN                  | 6,679,610             | 17           | 1,593,4                               |
| 22 Caspar David FRIEDRICH (1774-1840)    | DE                  | 6,642,551             | 5            | 3,197,6                               |
| 33 Karel APPEL (1921-2006)               | NL                  | 6,620,256             | 321          | 701,8                                 |
| 4 Robert RYMAN (1930)                    | US                  | 6,616,102             | 13           | 3,975,0                               |
| 35 Akbar PADAMSEE (1928)                 | IN                  | 6,591,460             | 38           | 1,682,3                               |
| 36 LIU Haisu (1896-1994)                 | CN                  | 6,589,951             | 84           | 857,4                                 |
| 7 Maurice Brazil PRENDERGAST (1858-1924) | CA                  | 6,569,495             | 13           | 3,372,5                               |
| 8 Simon HANTAÏ (1922-2008)               | HU                  | 6,562,839             | 24           | 2,734,5                               |
| 9 Albert MARQUET (1875-1947)             | FR                  | 6,548,238             | 110          | 795,0                                 |
| 0 Gerard DAVID (c.1460-1523)             | FR                  | 6,533,395             | 2            | 6,405,8                               |
| 1 TING Walasse (1929-2010)               | CN                  | 6,525,618             | 175          | 869,2                                 |
| 2 LIU Guang (1969)                       | CN                  | 6,502,802             | 42           | 1,366,74                              |
| 3 HONG Ren (1610-1664)                   | CN                  | 6,458,601             | 8            | 4,845,42                              |
| 94 Manolo VALDÉS (1942)                  | ES                  | 6,333,045             | 45           | 869,2<br>1,366,74<br>4,845,4<br>526,3 |
| 95 WANG Xuetao (1903-1982)               | CN                  | 6,289,291             | 186          | 447,0                                 |
| 96 PAN Yuliang (1895-1977)               | CN                  | 6,282,569             | 4            | 3,527,8                               |
| 97 NI Yuanlu (1593-1644)                 | CN                  | 6,242,283             | 16           | 447,0:<br>3,527,8:<br>4,139,2:        |
| 98 HUANG Jiannan (1952)                  | CN                  | 6,209,023             | 20           | 653,22                                |
| 99 REN Yi (1840-1896)                    | CN                  | 6,197,039             | 80           | 653,2<br>898,7<br>2,081,6             |
| 00 LEE Man Fong (1913-1988)              | CN                  | 6,189,367             | 43           | 2,081,6                               |

| Rank | Artist                                       | Country<br>of Birth | Auction Turnover<br>(\$) | Sold<br>Lots | Top Hammer Price<br>(\$)  |
|------|--|---------------------|--------------------------|--------------|---|
| 301  | Konstantin Egorovic MAKOVSKIJ (1839-1915)    | RU                  | 6,175,702                | 8            | 5,456,510   |
|      | Roberto MATTA (1911-2002)                    | CL                  | 6,168,261                | 245          | 555,000   |
| 303  | Joseph STELLA (1877-1946)                    | US                  | 6,134,884                | 22           | 5,937,500   |
| 304  | Elizabeth PEYTON (1965)                      | US                  | 6,123,286                | 26           | 1,442,677   |
|      | Wifredo LAM (1902-1982)                      | CU                  | 6,109,073                | 130          | 1,241,817   |
|      | Vilhelm HAMMERSHOI (1864-1916)               | DK                  | 6,064,625                | 6            | 5,037,500   |
| 307  | Richard SERRA (1939)                         | US                  | 6,017,630                | 69           | 851,199   |
| 308  | YU Youhan (1943)                             | CN                  | 5,914,798                | 11           | 2,003,230   |
| 309  | José JOYA (1931-1995)                        | PH                  | 5,805,865                | 63           | 2,158,351   |
|      | WANG Mingming (1952)                         | CN                  | 5,786,211                | 72           | 636,005   |
|      | Thomas SCHÜTTE (1954)                        | DE                  | 5,641,501                | 21           | 3,511,715   |
|      | WANG Huaiging (1944)                         | CN                  | 5,581,155                | 6            | 1,850,311   |
|      | James ENSOR (1860-1949)                      | BE                  | 5,578,914                | 198          | 975,000   |
|      | Gino SEVERINI (1883-1966)                    | IT                  | 5,577,876                | 66           | 1,182,320   |
|      | ZHANG Ruitu (1570-1641)                      | CN                  | 5,569,168                | 26           | 982,481   |
|      | Henri DE TOULOUSE-LAUTREC (1864-1901)        | FR                  | 5,538,191                | 289          | 1,181,083   |
|      | Tschang-Yeul KIM (1929)                      | KP                  | 5,519,630                | 56           | 508,396   |
|      | Howard HODGKIN (1932-2017)                   | GB                  | 5,504,889                | 214          | 1,416,507   |
|      | Max LIEBERMANN (1847-1935)                   | DE                  | 5,504,502                | 171          | 1,069,474   |
|      | CÉSAR (1921-1998)                            | FR                  | 5,490,962                | 265          | 545,300   |
|      | LUO Zhongli (1948)                           | CN                  | 5,479,578                | 19           | 993,591   |
|      | LIN Sanzhi (1898-1989)                       | CN                  | 5,457,576                | 188          | 160,526   |
|      | Tony CRAGG (1949)                            | GB                  | 5,436,469                | 41           | 778,380   |
|      | Frantisek KUPKA (1871-1957)                  | CZ                  | 5,427,526                | 84           | 2,516,978   |
|      | Louis VALTAT (1869-1952)                     | FR                  | 5,380,339                | 188          | 471,000   |
|      | Moïse KISLING (1891-1953)                    | PL                  | 5,376,407                | 101          | 591,000   |
|      | Wolfgang TILLMANS (1968)                     | DE                  | 5,306,971                | 83           | 642,406   |
|      | Pierre ALECHINSKY (1927)                     | BE                  | 5,295,405                | 340          | 1,600,428   |
|      | SONG Wenzhi (1919-1999)                      | CN                  | 5,280,090                | 116          | 1,250,431   |
|      | XU Wei (1521-1593)                           | CN                  | 5,274,465                | 8            | 2,843,880   |
|      | Bruce NAUMAN (1941)                          | US                  | 5,214,891                | 48           | 3,015,000   |
|      | Benedict Chukwukadibia ENWONWU (1921-1994)   | NI                  | 5,204,117                | 52           | 1,661,471   |
|      | Antoni TAPIES (1923-2012)                    | ES                  | 5,186,632                | 348          | 761,824   |
|      | Pat STEIR (1938/40)                          | US                  | 5,180,032                | 29           | 2,295,000   |
|      | Piero DORAZIO (1927-2005)                    | IT                  | 5,170,679                | 251          | 605,798   |
|      | BAI Xueshi (1915-2011)                       | CN                  | 5,168,575                | 99           | 803,375   |
|      | Andreas GURSKY (1955)                        | DE                  | 5,153,805                | 31           | 886,783   |
|      | Fernando AMORSOLO (1892-1972)                | PH                  | 5,147,429                | 57           | 883,335   |
|      | Marlene DUMAS (1953)                         | ZA                  | 5,111,281                | 60           | 2,416,278   |
|      | Richard ORLINSKI (1966)                      | FR                  | 5,029,565                | 33           | 1 117 021   |
|      | Ferdinand HODLER (1853-1918)                 | CH                  | 5,016,620                | 68           | 1,117,321 @   |
|      | A.R. PENCK (1939-2017)                       | DE                  | 4,987,537                | 282          | 797756  |
|      | Jacob Isaakszoon VAN RUISDAEL (1628/29-1682) | NL                  | 4,949,953                | 14           | 1,210,998 a ppi<br>287,756 9.6.9<br>3,377,346 9.6.9<br>3,184,926 9        |
|      | BALTHUS (1908-2001)                          | FR                  |                          | 23           | 2 10 4 026  |
|      | HUANG Yong (1965)                            | CN                  | 4,933,594<br>4,881,452   | 25           | 3,104,320 B   |
|      | Charles Ephraim BURCHFIELD (1893-1967)       | US                  | 4,881,432                | 38           | 1,207,230 98  |
|      | Emanuel Gottlieb LEUTZE (1816-1868)          | DE                  | 4,827,925                | 2            | 1,012,000 N   |
|      | René LALIQUE (1860-1945)                     | FR                  |                          | 936          | 4,013,000 1   |
|      | PAN Tianshou (Attrib.) (1897-1971)           | CN                  | 4,827,183                |              | 1,507,556 87<br>1,812,500 87<br>4,815,000 94<br>492,500 AMMA<br>4,798,188 |
|      | LIU Kaiqu (1904-1993)                        | CN                  | 4,804,299<br>4,799,995   | 23           | 1,034,411   |
| 220  | LIO Naiqa (1304-1333)                        | CIV                 | 4,133,333                | 2            | 4,/30,100   |



| Rank | Artist                                       | Country<br>of Birth | Auction Turnover<br>(\$) | Sold<br>Lots | Top Hammer Price (\$)                                |
|------|--|---------------------|--------------------------|--------------|--|
| 351  | Amrita SHER-GIL (1913-1941)                  | HU                  | 4,767,130                | 9            | 2,679,040  |
| 352  | Robert COMBAS (1957)                         | FR                  | 4,747,052                | 184          | 220,338  |
| 353  | Ben NICHOLSON (1894-1982)                    | GB                  | 4,711,976                | 71           | 1,623,225  |
| 354  | LIU Xiaodong (1963)                          | CN                  | 4,631,708                | 10           | 1,826,166  |
| 355  | CHEONG Soo Pieng (1917-1983)                 | CN                  | 4,622,322                | 58           | 655,144  |
| 356  | LAN Ying (1585-c.1664)                       | CN                  | 4,616,214                | 20           | 1,022,514  |
| 357  | Thomas Hart BENTON (1889-1975)               | US                  | 4,608,046                | 185          | 2,652,500  |
| 358  | Anders Leonard ZORN (1860-1920)              | SE                  | 4,586,111                | 99           | 2,044,019  |
| 359  | Jean METZINGER (1883-1956)                   | FR                  | 4,583,385                | 18           | 1,812,500  |
| 360  | Adrien Jean LE MAYEUR DE MERPRES (1880-1958) | BE                  | 4,563,407                | 25           | 2,621,615  |
| 361  | Félix VALLOTTON (1865-1925)                  | CH                  | 4,558,101                | 99           | 890,390  |
| 362  | Samuel John PEPLOE (1871-1935)               | FR                  | 4,555,264                | 13           | 1,307,298  |
| 363  | Hendra GUNAWAN (1918-1983)                   | ID                  | 4,532,508                | 19           | 853,982  |
| 364  | Harry BERTOIA (1915-1978)                    | IT                  | 4,531,950                | 112          | 675,000  |
| 365  | Henri Edmond CROSS (1856-1910)               | FR                  | 4,527,027                | 35           | 2,172,500  |
|      | WU Zuoren (1908-1997)                        | CN                  | 4,498,775                | 67           | 1,299,046  |
|      | Mark TOBEY (1890-1976)                       | US                  | 4,497,776                | 130          | 1,641,866  |
|      | MAN RAY (1890-1976)                          | US                  | 4,486,576                | 272          | 1,212,124  |
|      | Giovanni Antonio CANAL (1697-1768)           | IT                  | 4,474,985                | 23           | 4,179,500  |
|      | Albrecht DÜRER (1471-1528)                   | DE                  | 4,472,203                | 497          | 264,546  |
|      | Soo-Gun PARK (1914-1965)                     | KR                  | 4,435,925                | 13           | 1,032,570  |
|      | Robert LONGO (1953)                          | US                  | 4,428,684                | 108          | 488,392  |
|      | YAO YUNZAI (c.1590-c.1650)                   | CN                  | 4,412,234                | 1            | 4,412,234  |
|      | Erich HECKEL (1883-1970)                     | DE                  | 4,402,877                | 148          | 2,099,511  |
|      | Elisabeth FRINK (1930-1993)                  | GB                  | 4,402,180                | 98           | 859,902  |
|      | Andrew WYETH (1917-2009)                     | US                  | 4,402,069                | 49           | 591,000  |
|      | Eduardo CHILLIDA (1924-2002)                 | ES                  | 4,394,442                | 162          | 3,459,998  |
|      | Jean DUNAND (1877-1942)                      | CH                  | 4,392,720                | 67           | 713,854  |
|      | Niki DE SAINT-PHALLE (1930-2002)             | FR                  | 4,389,827                | 210          | 445,353  |
|      | Gaston LACHAISE (1882-1935)                  | FR                  | 4,388,689                | 16           | 3,732,500  |
|      | Théo VAN RYSSELBERGHE (1862-1926)            | BE                  | 4,387,890                | 30           | 1,381,467  |
|      | John Atkinson GRIMSHAW (1836-1893)           | GB                  | 4,382,655                | 26           | 555,000  |
|      | JIN Nong (1687-1763)                         | CN                  | 4,347,542                | 24           | 2,158,315  |
|      | John CURRIN (1962)                           | US                  | 4,304,796                | 18           | 2,055,000  |
|      | Fernandez ARMAN (1928-2005)                  | FR                  | 4,303,727                | 461          | 159,755  |
|      | Peter HALLEY (1953)                          | US                  | 4,299,284                | 40           | 712,192  |
|      | WANG Guxiang (1501-1568)                     | CN                  | 4,293,661                | 1            | 4,293,661  |
|      | Imi KNOEBEL (1940)                           | DE                  |                          | 127          |  |
|      |  | US                  | 4,291,599                | 9            | 412,100  |
|      | David HAMMONS (1943)                         |                     | 4,241,975                |              | 1,815,000  |
|      | Antoine & Mathieu LE NAIN (XVII)             | FR                  | 4,234,580                | 1            | 4,234,580  |
|      | Jack WHITTEN (1939-2018)                     | US                  | 4,234,310                | 12           | 2,235,000 g<br>1,942,376 p<br>966,643 c<br>633,960 g |
|      | LIANG Qichao (1873-1929)                     | CN                  | 4,230,461                | 34           | 1,942,370 3  |
|      | TOYEN (1902-1980)                            | CZ                  | 4,223,808                | 22           | 966,643  |
|      | JI Zhongliang (1964)                         | CN                  | 4,208,708                | 17           | 033,900 3  |
|      | Thomas LAWRENCE (1769-1830)                  | GB                  | 4,196,427                | 17           | 2,925,255 @  |
|      | Fernando ZOBEL DE AYALA (1924-1984)          | PH                  | 4,195,695                | 57           | 050,2/2  |
|      | Henri LAURENS (1885-1954)                    | FR                  | 4,163,249                | 26           | 2,925,255 gg<br>650,272 2,175,000 9                  |
|      | Trung Thu MAI (1906-1980)                    | VN                  | 4,134,591                | 69           | 472,531  |
|      | Asser JORN (1914-1973)                       | DK                  | 4,130,433                | 110          | 472,531<br>443,924<br>756,500                        |
| 400  | Arnaldo POMODORO (1926)                      | IT                  | 4,091,215                | 121          | /56,500 P  |



| 출<br>Artist   | Country<br>of Birth | Auction Turnover (\$) | Sold<br>Lots | Top Hammer Price (\$)              |
|---|---------------------|-----------------------|--------------|------------------------------------|
| 51 Albert BIERSTADT (1830-1902)                           | DE                  | 3,704,059             | 33           | 552,50                             |
| 52 Honoré DAUMIER (1808-1879)                             | FR                  | 3,655,241             | 100          | 2,172,50                           |
| 53 Glenn BROWN (1966)                                     | GB                  | 3,638,125             | 8            | 1,455,00                           |
| 54 XUE Liang (1956)                                       | CN                  | 3,630,908             | 26           | 2,143,59                           |
| 55 Émile GALLÉ (1846-1904)                                | FR                  | 3,619,820             | 533          | 444,50                             |
| 56 TANG Yun (1910-1993)                                   | CN                  | 3,618,600             | 207          | 290,56                             |
| 57 Wade GUYTON (1972)                                     | US                  | 3,610,879             | 18           | 1,092,50                           |
| 58 Ram KUMAR (1924-2018)                                  | IN                  | 3,594,066             | 59           | 803,59                             |
| 59 ZHU Lunhan (1680-1760)                                 | CN                  | 3,576,952             | 4            | 3,483,34                           |
| 60 Marsden HARTLEY (1877-1943)                            | US                  | 3,576,843             | 11           | 1,572,50                           |
| 61 David SALLE (1952)                                     | US                  | 3,573,714             | 31           | 495,42                             |
| 62 Hiroshi SUGIMOTO (1948)                                | JP                  | 3,552,996             | 115          | 435,00                             |
| 63 Alfred James MUNNINGS (1878-1959)                      | GB                  | 3,546,991             | 35           | 2,056,99                           |
| 64 Joaquín TORRES GARCÍA (1874-1949)                      | UY                  | 3,546,188             | 36           | 951,00                             |
| 65 Robert MAPPLETHORPE (1946-1989)                        | US                  | 3,540,832             | 117          | 400,4                              |
| 66 DING Yanyong (1902-1978)                               | CN                  | 3,530,609             | 191          | 601,4                              |
| 67 GONG Xian (1618-1689)                                  | CN                  | 3,525,757             | 11           | 1,032,3                            |
| 68 William SCOTT (1913-1989)                              | UK                  | 3,524,122             | 56           | 979,3                              |
| 69 Bernardo BELLOTTO (1721-1780)                          | IT                  | 3,511,553             | 9            | 2,866,7                            |
| 70 Horace PIPPIN (1888-1946)                              | US                  | 3,508,750             | 3            | 3,255,0                            |
| 71 QIAN LONG Emperor (1711-1799)                          | CN                  | 3,498,316             | 11           | 1,873,6                            |
| 72 James ROSENQUIST (1933-2017)                           | US                  | 3,496,461             | 140          | 903,0                              |
| 72 James RO3ENQ0131 (1935-2017)<br>73 WANG Guangyi (1957) | CN                  |                       | 25           |                                    |
| <b>6.7</b> · · · ·  | CH                  | 3,496,252             | 39           | 751,8                              |
| 74 Ugo RONDINONE (1964)                                   |                     | 3,493,645             |              | 1,131,0                            |
| 75 Auguste HERBIN (1882-1960)                             | FR                  | 3,492,017             | 39           | 855,0                              |
| 76 YUAN Lin (1916-2008)                                   | CN                  | 3,475,874             | 137          | 1,081,2                            |
| 77 Carlos CRUZ-DIEZ (1923)                                | VE                  | 3,460,274             | 37           | 879,0                              |
| 78 SHI Guoliang (1956)                                    | CN                  | 3,433,041             | 58           | 401,6                              |
| 79 ZHAO Zhiqian (1829-1884)                               | CN                  | 3,422,075             | 42           | 821,7                              |
| 80 Ronald VENTURA (1973)                                  | PH                  | 3,419,699             | 28           | 751,2                              |
| 81 Jean-Léon GÉROME (1824-1904)                           | FR                  | 3,415,268             | 30           | 852,1:                             |
| 82 Balthasar VAN DER AST (1593/94-1657)                   | NL                  | 3,413,751             | 4            | 1,815,0                            |
| 83 Henri-Théodore FANTIN-LATOUR (1836-1904)               | FR                  | 3,412,426             | 46           | 792,5                              |
| 84 HUANG Shen (1687-?)                                    | CN                  | 3,382,226             | 33           | 982,4                              |
| 85 Jan Mabuse GOSSAERT (c.1478-1532)                      | BE                  | 3,372,500             | 1            | 3,372,5                            |
| 86 Fausto MELOTTI (1901-1986)                             | IT                  | 3,372,284             | 99           | 427,0                              |
| 87 PANG Jiun (1936)                                       | CN                  | 3,354,359             | 33           | 379,8                              |
| 88 Magdalena ABAKANOWICZ (1930-2017)                      | PL                  | 3,353,268             | 54           | 471,0                              |
| 89 Lawren Stewart H. HARRIS (1885-1970)                   | CA                  | 3,352,382             | 16           | 1,041,2                            |
| 90 HAO Liang (1983)                                       | CN                  | 3,349,868             | 4            | 1,855,0                            |
| 91 Lovis CORINTH (1858-1925)                              | DE                  | 3,344,453             | 161          | 571,3                              |
| 92 Hermann Max PECHSTEIN (1881-1955)                      | DE                  | 3,308,451             | 114          | 735,0                              |
| 93 Mario SCHIFANO (1934-1998)                             | LY                  | 3,297,729             | 277          | 291,7                              |
| 94 Joseph WRIGHT OF DERBY (1734-1797)                     | GB                  | 3,283,663             | 5            | 571,3<br>735,0<br>291,7<br>3,187,5 |
| 95 Walter SPIES (1895-1942)                               | DE                  | 3,239,010             | 7            | 3,226,5                            |
| 96 LAI Shaoqi (1915-2000)                                 | CN                  | 3,227,801             | 97           | 167.2                              |
| 97 KANG Youwei (1858-1927)                                | CN                  | 3,218,864             | 97           | 3,226,5<br>167,2<br>233,9          |
| 98 Irma STERN (1894-1966)                                 | ZA                  | 3,217,214             | 44           | 623.7                              |
| 99 Marino MARINI (1901-1980)                              | IT                  | 3,210,597             | 169          | 623,7<br>592,6<br>521,3            |
| 00 DONG Shouping (1904-1997)                              | CN                  | 3,208,174             | 93           | 532,01<br>531 30                   |





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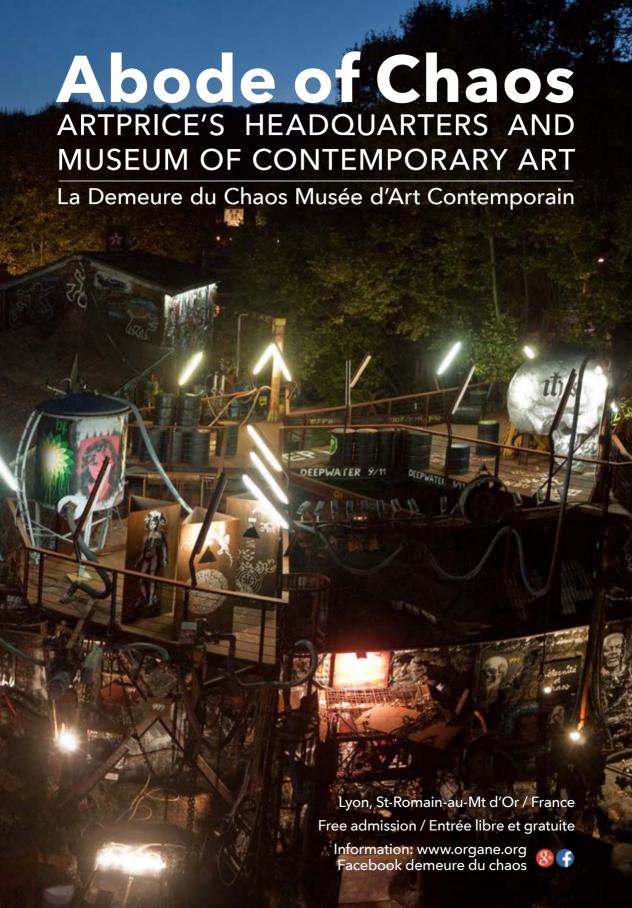


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Amedeo Modigliani Reclining Nude (on her left side), 1917 (detail)